

1. Consolidated operating results

(1)Results and Forecasts for Major Financial Indicators

(Billions of yen)

	2008.5		2009.2		2009.5		2010.2(Forecast)	
	three months ended May 31		Fiscal term		three months ended May 31		Fiscal term	
		YOY		YOY		YOY		YOY
Total Net Sales	359.6	103.7%	1,558.7	110.2%	410.2	114.1%	1,721.0	110.4%
Operating Revenues	76.8	104.4%	349.4	116.0%	110.0	143.3%	469.0	134.2%
Operating Profit	12.0	112.6%	49.1	105.5%	12.1	101.5%	50.5	102.7%
Recurring Profit	11.8	111.1%	48.7	105.5%	12.0	102.5%	49.7	101.9%
Net Profit	6.4	161.1%	<u>23.8</u>	<u>107.6%</u>	<u>5.9</u>	<u>92.1%</u>	25.5	<u>107.1%</u>
Net Profit per Share	¥65.42		¥240.10		¥60.24		¥257.13	
Net assets	189.7		<u>201.1</u>		<u>199.6</u>			
Total Assets	410.6		<u>436.0</u>		<u>468.1</u>			
Net Assets per share	¥1,877.49		¥1,968.12		¥1,948.72			
ROA	3.0%		<u>11.8%</u>		<u>2.7%</u>			
ROE	3.5%		<u>12.5%</u>		<u>3.1%</u>			
Current Ratio	91.4%		<u>84.2%</u>		<u>83.5%</u>			
Fixed Ratio	137.7%		<u>144.1%</u>		<u>150.6%</u>			
Capital adequacy Ratio	45.3%		<u>44.8%</u>		<u>41.3%</u>			
Number of Stores	8,589		9,527		9,562			

Note1:The operating revenues includes total sales of company-owned stores and royalties from franchised stores.

2:Number of stores are consolidated figures of LAWSON Group. However, the figures in 2008.5 does not include stores operated by Ninety-Nine Plus Inc and Ninety-Nine Plus Kansai Inc.

3:Forecast net profit per share in the full-year plan is calculated based on the number of outstanding share as of May31,2009

(2)Number of stores

(store)

	2008.5				2009.5			
	Mar	Apr	May	Mar - May	Mar	Apr	May	Mar - May
Opening(+)	18	36	52	106	19	51	42	112
Closure (-)	38	33	33	104	28	29	20	77
Re-location	9	4	15	28	15	8	7	30
Total Number Of Stores	8,567	8,570	8,589	8,589	9,518	9,540	9,562	9,562
Net Increase	(20)	3	19	2	(9)	22	22	35

Note:Number of stores are consolidated figures of LAWSON Group. However, the figures in 2008.5 does not include stores operated by Ninety-Nine Plus Inc and Ninety-Nine Plus Kansai Inc.

(3) Number of Stores by Region and Prefecture

(store)

		2009.2			2009.5			Net Increase (Decrease)		
		LAWSON	LAWSON STORE 100 / SHOP99	Total	LAWSON	LAWSON STORE 100 / SHOP99	Total	LAWSON	LAWSON STORE 100 / SHOP99	Total
Hokkaido	Hokkaido	498	-	498	506	-	506	8	-	8
	Aomori	162	-	162	162	-	162	-	-	-
	Iwate	166	-	166	165	-	165	(1)	-	(1)
	Miyagi	158	25	183	159	25	184	1	-	1
	Akita	142	-	142	144	-	144	2	-	2
	Yamagata	56	-	56	57	-	57	1	-	1
	Fukushima	93	5	98	93	5	98	-	-	-
Tohoku		777	30	807	780	30	810	3	-	3
	Ibaraki	101	5	106	100	5	105	(1)	-	(1)
	Tochigi	105	-	105	104	-	104	(1)	-	(1)
	Gunma	68	-	68	68	-	68	-	-	-
	Saitama	329	43	372	325	43	368	(4)	-	(4)
	Chiba	282	60	342	281	60	341	(1)	-	(1)
	Tokyo	901	332	1,233	896	335	1,231	(5)	3	(2)
	Kanagawa	487	153	640	487	155	642	-	2	2
Kanto		2,273	593	2,866	2,261	598	2,859	(12)	5	(7)
	Niigata	100	-	100	99	-	99	(1)	-	(1)
	Yamanashi	66	-	66	65	-	65	(1)	-	(1)
	Nagano	133	-	133	133	-	133	-	-	-
Koshinetsu		299	-	299	297	-	297	(2)	-	(2)
	Toyama	106	-	106	106	-	106	-	-	-
	Ishikawa	78	-	78	80	-	80	2	-	2
	Fukui	92	-	92	95	-	95	3	-	3
Hokuriku		276	-	276	281	-	281	5	-	5
	Shizuoka	154	13	167	154	14	168	-	1	1
	Aichi	328	95	423	330	99	429	2	4	6
	Gifu	104	6	110	105	6	111	1	-	1
	Mie	84	-	84	86	-	86	2	-	2
Tokai		670	114	784	675	119	794	5	5	10
	Shiga	123	-	123	123	-	123	-	-	-
	Kyoto	201	35	236	203	35	238	2	-	2
	Osaka	816	119	935	819	121	940	3	2	5
	Hyogo	497	32	529	497	32	529	-	-	-
	Nara	102	2	104	102	2	104	-	-	-
	Wakayama	110	-	110	110	-	110	-	-	-
Kinki		1,849	188	2,037	1,854	190	2,044	5	2	7
	Tottori	87	-	87	86	-	86	(1)	-	(1)
	Shimane	82	-	82	84	-	84	2	-	2
	Okayama	122	-	122	121	-	121	(1)	-	(1)
	Hiroshima	132	-	132	132	-	132	-	-	-
	Yamaguchi	108	-	108	109	-	109	1	-	1
Chugoku		531	-	531	532	-	532	1	-	1
	Tokushima	109	-	109	109	-	109	-	-	-
	Kagawa	98	-	98	99	-	99	1	-	1
	Ehime	150	-	150	152	-	152	2	-	2
	Kouchi	60	-	60	60	-	60	-	-	-
Shikoku		417	-	417	420	-	420	3	-	3
	Fukuoka	331	-	331	336	-	336	5	-	5
	Saga	58	-	58	58	-	58	-	-	-
	Nagasaki	84	-	84	85	-	85	1	-	1
	Kumamoto	90	-	90	90	-	90	-	-	-
	Oita	126	-	126	127	-	127	1	-	1
	Miyazaki	84	-	84	84	-	84	-	-	-
	Kagoshima	106	-	106	106	-	106	-	-	-
Okinawa	133	-	133	133	-	133	-	-	-	
Kyusyu		1,012	-	1,012	1,019	-	1,019	7	-	7
Total		8,602	925	9,527	8,625	937	9,562	23	12	35

Note: Number of stores are consolidated figures of LAWSON Group.

(4) Number of Stores of Equity Method Affiliate by Region

SHANGHAI HUALIAN LAWSON CO., LTD. (store)

	Mar-08	Dec-08	Mar-09	Net Increase (Decrease)
Shanghai	283	300	294	△ 6

(5) Number of Stores by Store Type

(store)

	2008.5		2009.2		2009.5		Net Increase (Decrease)
		Share		Share		Share	
Type B	1,376	16.0%	1,322	13.9%	1,314	13.7%	(8)
Type G	2,093	24.4%	2,041	21.4%	2,021	21.1%	(20)
Type C	4,669	54.4%	4,863	51.0%	4,916	51.4%	53
NATURAL LAWSON	15	0.2%	22	0.2%	23	0.2%	1
LAWSON STORE100・SHOP99	-	-	114	1.2%	116	1.2%	2
Franchised Stores	8,153	94.9%	8,362	87.8%	8,390	87.7%	28
LAWSON	288	3.4%	283	3.0%	281	2.9%	(2)
NATURAL LAWSON	77	0.9%	71	0.7%	70	0.7%	(1)
LAWSON STORE100・SHOP99	71	0.8%	811	8.5%	821	8.6%	10
Company-Owned Stores	436	5.1%	1,165	12.2%	1,172	12.3%	7
Total	8,589	100.0%	9,527	100.0%	9,562	100.0%	35

Note: Number of stores are consolidated figures of LAWSON Group. However, the figures in 2008.5 does not include stores operated by Ninety-Nine Plus Inc and Ninety-Nine Plus Kansai Inc.

(6) Consolidated Statement of Income

(Millions of yen)

	Previous 1st Quarter	Current 1st Quarter	Increase (Decrease)
	(From March 1,2008 to May 31,2008)	(From March 1,2009 to May 31,2009)	
Operating revenues	55,737	58,510	2,773
Franchise commissions from franchised stores	45,164	46,501	1,337
(Net sales reported by franchised stores)	338,693	358,899	20,205
(Total net sales of Lawson stores including franchised stores)	359,613	410,268	50,654
Other	10,573	12,009	1,435
Net sales	21,079	51,530	30,450
Total operating revenues	76,817	110,041	33,223
Cost of goods sold	15,260	38,335	23,075
Gross profit on sales	(5,819)	(13,194)	(7,375)
Operating gross profit	61,557	71,705	10,148
Selling, general and administrative expenses	49,545	59,508	9,962
Operating profit	12,011	12,197	185
Non-operating income	467	371	(96)
Non-operating expense	671	470	(200)
Recurring profit	11,807	12,098	290
Special gains	-	628	628
Special losses	2,641	2,816	174
Income before income taxes and minority interests	9,166	9,909	743
Income taxes	2,530	3,558	1,027
Minority interests in net profit	149	377	227
Net profit	6,486	5,974	(511)

(7) Selling, general and administrative expenses

(Millions of yen)

Account item	Previous 1st Quarter	Current 1st Quarter	Increase (Decrease)
	(From March 1,2008 to May 31,2008)	(From March 1,2009 to May 31,2009)	
Rent	15,071	17,065	1,994
Personnel Expenses	10,462	14,540	4,077
Equipment Lease	4,041	3,755	(286)
Depreciation Expenses	3,871	4,474	603
Advertising and Promotional Expenses	2,919	2,416	(503)
Other	13,178	17,256	4,077
Total	49,545	59,508	9,962

(8) Consolidated Balance Sheet

(Millions of yen)

Account item	Fiscal period	Previous fiscal term	Current 1st Quarter	Increase
		(As of February 28,2009)	(As of May 31,2009)	(Decrease)
		Amounts	Amounts	Amounts
(Assets)				
Current assets		154,760	177,144	22,383
Cash and bank deposits		82,486	101,903	19,417
Accounts receivable - due from franchised stores		21,376	26,131	4,755
Marketable securities		5,299	6,799	1,499
Merchandise inventories		5,292	4,980	(312)
Accounts receivable - other		26,692	24,421	(2,270)
Deferred tax assets		4,061	3,049	(1,012)
Other		9,692	10,010	317
Allowance for doubtful accounts		(140)	(151)	(11)
Fixed assets		281,335	290,975	9,639
Property and store equipment-at net book value		114,999	122,404	7,405
Buildings and structures		94,321	93,824	(497)
Vehicles, tools, furniture and fixtures		13,458	12,951	(507)
Other		7,219	15,629	8,410
Intangible assets		31,902	33,492	1,590
Investments and other		134,433	135,077	643
Long-terms loans receivable		27,422	27,379	(42)
Lease deposits		85,357	85,544	187
Deferred tax assets		14,469	15,068	599
Deferred tax assets for land revaluation		180	180	-
Other		11,346	11,216	(130)
Allowance for doubtful accounts		(4,342)	(4,312)	29
Total Assets		436,096	468,119	32,023
Accumulated depreciation of property and store equipment		127,887	130,611	2,724

Account item	Fiscal period	Previous fiscal term	Current 1st Quarter	Increase
		(As of February 28,2009)	(As of May 31,2009)	(Decrease)
		Amounts	Amounts	Amounts
(Liabilities)				
Current liabilities		183,740	212,143	28,402
Accounts payable-trade		77,215	83,853	6,637
Accounts payable-due to franchised stores		822	957	134
Long-term debt due within one year		816	816	-
Income taxes payable		9,455	3,622	(5,833)
Deposits received		60,780	96,171	35,391
Accrued employees' bonuses		3,199	1,838	(1,360)
Provision for use of points granted		933	1,051	118
Other		30,517	23,832	(6,684)
Long-term liabilities		51,188	56,308	5,119
Allowance for employees' retirement benefits		5,050	5,305	255
Allowance for retirement benefits to executive officers and corporate auditors		201	191	(9)
Deposits received from franchisees and lessees		42,440	41,231	(1,208)
Long-term debt		1,152	998	(154)
Other		2,344	8,580	6,236
Total Liabilities		234,929	268,451	33,522
(Net assets)				
Owners' equity		196,124	194,165	(1,959)
Common stock		58,506	58,506	-
Capital surplus		41,520	41,520	-
Retained earnings		97,811	95,851	(1,959)
Treasury stock-at cost		(1,712)	(1,712)	-
Valuation and translation adjustments		(950)	(914)	35
Net unrealized gain on available-for-sale securities		(40)	(43)	(3)
Land revaluation difference		(969)	(969)	-
Foreign currency translation adjustments		59	98	38
Stock acquisition rights		274	279	4
Minority Interests		5,717	6,137	420
Total net assets		201,166	199,667	(1,499)
Total Liabilities, and total net assets		436,096	468,119	32,023

(9)Capital Expenditure (Consolidated)

(Millions of yen)

	2008.5	2009.5	2010.2(Forecast)	2009.2(Actual results)
New Store	2,098	3,719	17,500	15,635
Existing Store	1,350	1,559	10,500	6,747
IT	1,137	2,532	14,000	12,064
Other	1,243	587	1,000	3,886
Subtotal	5,828	8,397	43,000	38,331
Investments & Loan	(20,575)	201	0	(14,564)
Lease	4,005	5,943	37,500	19,140
Total	(10,742)	14,541	80,500	42,907
Property and store equipment	3,871	4,474	20,700	16,752
Intangible assets	945	1,276	8,000	4,126
Depreciation	4,817	5,751	28,700	20,879

Note: 'Lease' is the amount of equivalency charge in each fiscal term.

(10) Consolidated Statement of Cash Flows

(Millions of yen)

	Previous 1st Quarter	Current 1st Quarter	Increase (Decrease)
	(From March 1,2008 to May 31,2008)	(From March 1,2009 to May 31,2009)	
I .Operating activities			
Income before income taxes	9,166	<u>9,909</u>	<u>743</u>
Depreciation of fixed assets	4,817	5,751	933
Increase in provision for allowance for retirement benefits to employees	202	255	52
Interest received	(221)	(165)	55
Interest expense	5	45	40
Loss on impairment of long-lived assets	1,644	1,354	(290)
Loss from disposal of fixed assets	625	600	(24)
Other - net	(573)	<u>(1,229)</u>	<u>(655)</u>
Decrease (increase) in accounts receivable due from franchised stores	(10,953)	(4,755)	6,198
Decrease (increase) in accounts receivable - other	5,559	<u>2,277</u>	<u>(3,282)</u>
Increase (decrease) in accounts payable-trade and due to franchised stores	10,197	6,772	(3,425)
Increase (decrease) in accounts payable - other	2,619	(8,179)	(10,798)
Increase (decrease) in deposit received	9,396	35,391	25,995
Increase (decrease) in lease deposits from franchisee and lessees	(979)	(1,208)	(229)
Other - net	(246)	<u>1,339</u>	<u>1,585</u>
Subtotal	31,259	<u>48,159</u>	<u>16,899</u>
Interest received	221	164	(56)
Interest expenses paid	(5)	(44)	(39)
Income taxes paid	(10,978)	(8,889)	2,088
Net cash provided by operating activities	20,497	<u>39,390</u>	<u>18,892</u>
II .Investing activities			
Payments into time deposits	(6,400)	(1,500)	4,900
Payment for purchases of marketable securities	(20,953)	(299)	20,654
Proceeds from redemption of marketable securities	1,000	800	(200)
Payment for acquisition of property and store equipment	(3,291)	(5,416)	(2,125)
Decrease (increase) in short-term loans receivable	20,000	(218)	(20,218)
Payment for acquisition of intangible fixed assets	(2,121)	(2,314)	(193)
Increase in advances to associated company	-	(100)	(100)
Other - net	160	(547)	(707)
Net cash used in investing activities	(11,606)	<u>(9,596)</u>	<u>2,009</u>
III .Financing activities			
Decrease in long-term debt	-	(154)	(154)
Repayments of lease obligations	-	(1,747)	(1,747)
Cash dividends paid	(5,452)	(7,933)	(2,480)
Other - net	(27)	(40)	(13)
Net cash used in financing activities	(5,480)	<u>(9,875)</u>	<u>(4,395)</u>
IV .Net increase in cash and cash equivalents	3,410	<u>19,917</u>	<u>16,506</u>
V .Cash and cash equivalents, beginning of year	62,822	83,981	21,158
VI .Cash and cash equivalents, end of the 1st Quarter	66,233	<u>103,899</u>	<u>37,665</u>

2. Non-consolidated operating results

(1) Results and Forecasts for Major Financial Indicators

(Billions of yen)

	2008.5		2009.2		2009.5		2010.2(Forecast)	
	three months ended May 31		Fiscal term		three months ended May 31		Fiscal term	
		YOY		YOY		YOY		YOY
Total Net Sales	356.2	103.6%	1,506.3	107.4%	371.0	104.1%	1,544.0	102.5%
Operating Revenues	67.8	102.5%	279.7	103.8%	69.0	101.8%	287.0	102.6%
Operating Profit	11.3	109.4%	46.9	103.5%	10.7	95.5%	47.1	100.4%
Recurring Profit	11.4	109.6%	47.3	104.5%	10.7	94.2%	46.6	98.5%
Net Profit	5.1	124.1%	22.0	116.8%	3.5	68.7%	21.4	97.0%
Net Profit per Share	¥52.24		¥222.54		¥35.87		¥215.79	
Net Assets	186.8		195.6		191.2			
Total Assets	398.6		402.1		432.1			
Net Assets per share	¥1,883.10		¥1,969.99		¥1,925.87			
ROA	2.9%		11.9%		2.6%			
ROE	2.8%		11.5%		1.8%			
Current Ratio	87.2%		79.7%		78.4%			
Fixed Ratio	138.6%		141.8%		149.5%			
Capital adequacy Ratio	46.8%		48.6%		44.2%			

Note1: The operating revenues includes total sales of company-owned stores and royalties from franchised stores.

2: Forecast net profit per share in the full-year plan is calculated based on the number of outstanding share as of May 31, 2009

(2) Number of stores

(Store)

	2008.5				2009.5				FY2009 (forecast)
	Mar	Apr	May	Mar - May	Mar	Apr	May	Mar - May	
Opening(+)	18	36	52	106	15	44	38	97	540
Closure (-)	38	33	32	103	28	26	20	74	460
Re-location	9	4	15	28	15	8	7	30	-
Total Number Of Stores	8,495	8,498	8,518	8,518	8,589	8,607	8,625	8,625	8,682
Net Increase	(20)	3	20	3	(13)	18	18	23	80

(3) Non-consolidated Statement of Income

(Millions of yen)

	Previous 1st Quarter	Current 1st Quarter	Increase (Decrease)
	(From March 1,2008 to May 31,2008)	(From March 1,2009 to May 31,2009)	
Operating revenues	50,208	51,722	1,514
Franchise commissions from franchised stores	45,164	46,141	977
(Net sales reported by franchised stores)	338,693	353,728	15,034
(Total net sales of Lawson stores including franchised stores)	356,298	371,063	14,765
Other	5,044	5,580	536
Net sales	17,604	17,334	(269)
Total operating revenues	67,812	69,057	1,244
Cost of goods sold	12,544	12,495	(48)
Gross profit on sales	(5,060)	(4,839)	(220)
Operating gross profit	55,268	56,561	1,293
Selling, general and administrative expenses	43,966	45,769	1,802
Operating profit	11,301	10,792	(509)
Non-operating income	544	377	(166)
Non-operating expense	438	419	(19)
Recurring profit	11,407	10,750	(656)
Special gains	6	29	22
Special losses	2,587	2,708	121
Income before income taxes	8,826	8,071	(755)
Income taxes	3,648	4,513	865
Net profit	5,178	3,557	(1,621)

(4) Selling, general and administrative expenses

(Millions of yen)

	Previous 1st Quarter	Current 1st Quarter	Increase (Decrease)
	(From March 1,2008 to May 31,2008)	(From March 1,2009 to May 31,2009)	
Account item			
Rent	14,925	15,672	746
Personnel Expenses	9,419	9,694	275
Equipment Lease	3,363	2,554	(808)
Depreciation	3,815	4,048	232
Promotions Expense	2,897	2,332	(565)
Other	9,545	11,467	1,921
Total	43,966	45,769	1,802

(5)Non-consolidated Balance Sheet

(Millions of yen)

Account item	Fiscal period	Previous fiscal term	Current 1st Quarter	Increase
		(As of February 28, 2009)	(As of May 31, 2009)	(Decrease)
	Amount	Amounts	Amounts	Amounts
(Assets)				
Current assets		125,134	146,631	21,496
Cash and bank deposits	64,068	85,951	21,883	
Accounts receivable - due from franchised stores	21,170	25,934	4,763	
Marketable securities	3,000	3,000	-	
Merchandise inventories	1,484	1,516	32	
Accounts receivable - other	23,064	19,980	(3,083)	
Deferred tax assets	4,590	2,060	(2,529)	
Other	10,627	8,260	(2,366)	
Allowance for doubtful accounts	(2,868)	(71)	2,797	
Fixed assets		276,982	285,486	8,504
Property and store equipment - at net book value	107,477	113,733	6,256	
Buildings	75,682	75,483	(198)	
Vehicles, tools, furniture and fixtures	12,222	11,853	(369)	
Land	6,899	6,812	(86)	
Other	12,673	19,584	6,911	
Intangible assets	24,132	25,418	1,286	
Investments and other	145,373	146,334	961	
Investments in securities	17,103	17,214	111	
Long-term loans receivable	27,355	27,324	(30)	
Lease deposits	81,489	81,601	112	
Deferred tax assets	13,746	14,793	1,047	
Deferred tax assets for land revaluation	180	180	-	
Other	7,879	7,534	(345)	
Allowance for doubtful accounts	(2,381)	(2,315)	66	
Total Assets		402,117	432,118	30,001
Accumulated depreciation of property and store equipment	122,671	125,112	2,440	

(Millions of yen)

Account item	Fiscal period	Previous fiscal term	Current 1st Quarter	Increase
		(As of February 28, 2009)	(As of May 31, 2009)	(Decrease)
	Amount	Amounts	Amounts	Amounts
(Liabilities)				
Current liabilities		156,960	187,118	30,158
Accounts payable-trade	66,336	73,094	6,758	
Accounts payable-due to franchised stores	764	774	9	
Accounts payable-other	23,072	14,740	(8,331)	
Income taxes payable	8,439	3,293	(5,146)	
Deposits received	51,862	88,432	36,569	
Accrued employees' bonuses	3,065	1,714	(1,351)	
Provision for use of points granted	928	1,048	120	
Other	2,491	4,020	1,529	
Long-term liabilities		49,521	53,735	4,213
Allowance for employees' retirement benefits	4,963	5,212	248	
Allowance for retirement benefits to executive officers and corporate auditors	147	160	12	
Deposits received from franchisees and lessees	42,434	41,217	(1,216)	
Allowance for impairment loss on leased property	352	506	153	
Other	1,623	6,638	5,014	
Total Liabilities		206,482	240,854	34,371
(Net assets)				
Owners' equity		196,339	191,963	(4,376)
Common stock	58,506	58,506	-	
Capital surplus	41,520	41,520	-	
Retained earnings	98,025	93,649	(4,376)	
Treasury stock-at cost	(1,712)	(1,712)	-	
Valuation and translation adjustments		(979)	(978)	1
Net unrealized gain on available-for-sale securities	(10)	(9)	1	
Land revaluation difference	(969)	(969)	-	
Stock acquisition rights		274	279	4
Total net assets		195,634	191,264	(4,370)
Total Liabilities, and total net assets		402,117	432,118	30,001

(6)Capital Expenditure

(Millions of yen)

	2008.5	2009.5	2010.2(Forecast)	2009.2(Actual results)
New Store	2,098	3,490	16,000	15,372
Existing Store	1,340	1,522	9,500	6,377
IT	672	2,388	13,000	11,302
Other	1,190	189	1,000	3,822
Subtotal	5,300	7,589	39,500	36,873
Investments & Loan	(20,345)	444	500	(14,244)
Lease	2,561	4,549	34,000	13,088
Total	(12,484)	12,582	74,000	35,717
Property and store equipment	3,815	4,048	19,200	16,203
Intangible assets	841	927	6,500	3,507
Depreciation	4,656	4,975	25,700	19,711

Note: Lease is the total amount of equivalency of acquisition charge in each fiscal term.

3. Sales and Products

(1)YOY Rate of Sales on Existing Stores

	2008.5	2009.2	2009.5
Existing Stores	102.7%	106.5%	102.7%

Note: The numerical values stated are the results for the existing stores that existed during the respective accounting periods.

(2)Average Daily Sales per Store

(Thousands of Yen)

	2008.5	2009.2	2009.5
Total Stores	485	517	503
New Stores	514	505	513

(3)Average Number of Customers and Average Purchase Value per Customer in Existing Stores

(Persons,yen)

	2008.5	2009.2	2009.5
Number of Customers	811	868	856
Spend per Custmer	591	589	580

Note: The numerical values stated are the results for the existing stores that existed during the respective accounting periods.

(4)Gross Profit Margin at Store Level

	2008.5	2009.2	2009.5
Fast foods	36.3%	36.1%	36.7%
Daily delivered foods	33.7%	33.7%	33.7%
Processed foods	26.0%	24.8%	24.6%
Nonfood Products	40.5%	39.5%	41.7%
Total	31.1%	30.1%	30.2%

Note: 1:Processed Foods includes cigarettes.

2:Gross profit of non-food products include service commissions.

(5)Sales by Merchandise Category in Total Stores

(Billions of Yen)

	2008.5		2009.2		2009.5	
		Share		Share		Share
Fast foods	79.6	22.4%	328.1	21.8%	76.2	20.6%
Daily delivered foods	42.2	11.8%	168.5	11.2%	42.2	11.4%
Processed foods	187.7	52.7%	819.2	54.4%	207.9	56.0%
Nonfood Products	46.6	13.1%	190.4	12.6%	44.6	12.0%
Total	356.2	100.0%	1,506.3	100.0%	371.0	100.0%

Note:Cigarette sales' share of total sales was 24.3%.