

### 3. Sales and Products

#### (1)YOY Rate on Existing Store

	2006.5	2007.2	2007.5
YOY Rate of Sales on Existing Stores	95.6%	98.2%	99.4%

#### (2)Average Daily Sales per Store

(Thousands of Yen)

	2006.5	2007.2	2007.5
Total Stores	463	477	465
New Stores	422	429	437

#### (3)Average Number of Customers and Average Purchase Value per Customer in Existing Stores

(Persons,yen)

	2006.5	2007.2	2007.5
Number of Customers	796	813	793
Spend per Customers	581	585	585

#### (4)Gross Profit Margin at Store Level

	2006.5	2007.2	2007.5
Fast foods	36.8%	36.5%	36.3%
Daily delivered foods	33.7%	33.8%	33.5%
Processes foods	26.8%	26.4%	26.5%
Nonfood Products	38.3%	38.0%	39.0%
Total	31.5%	31.3%	31.3%

Note1:Gross profit of non-food products include service commissions.

Note2:Processed Foods includes cigarettes.

#### (5)Sales by Merchandise Category in Total Stores

(Billions of Yen)

	2006.5		2007.2		2007.5	
		Share		Share		Share
Fast foods	78.0	23.2%	324.0	23.5%	79.3	23.1%
Daily delivered foods	37.6	11.2%	152.8	11.1%	38.9	11.3%
Processed foods	171.8	51.0%	700.8	50.9%	177.7	51.7%
Nonfood Products	49.0	14.6%	200.1	14.5%	47.8	13.9%
Total	336.5	100.0%	1,377.8	100.0%	343.8	100.0%