

1. Consolidated operating results

(1)Results and Forecasts for Major Financial Indicators

(Billions of yen)

	2006.11		2006.2		2006.11		2006.2(Forecast)	
	Nine months ended Nov.30		Fiscal team		Nine months ended Nov.30		Fiscal team	
		YOY		YOY		YOY		YOY
Total Net Sales	1,038.4	103.2%	1,361.7	102.5%	1,052.0	101.3%	1,410.0	103.5%
Operating Revenues	203.1	106.2%	268.0	105.4%	213.4	105.1%	286.0	106.7%
Operating Profit	36.1	104.8%	43.8	102.2%	35.4	98.1%	45.3	103.3%
Recurring Profit	35.9	106.7%	43.9	103.8%	35.6	99.0%	45.3	103.1%
Net Profit	18.3	106.2%	22.0	107.8%	17.5	95.8%	21.4	97.2%
EPS	¥179.17		¥215.50		¥168.63		¥205.00	
Net assets	171.1		175.1		196.0			
Total Assets	375.7		375.1		400.3			
Net Assets per share	¥1,674.41		¥1,712.68		¥1,836.67			
ROA	9.9%		12.0%		9.2%			
ROE	11.0%		13.1%		9.6%			
Current Ratio	94.6%		91.9%		101.5%			
Fixed Ratio	139.0%		140.0%		129.4%			
Capital adequacy Ratio	45.6%		46.7%		47.9%			
Number of Stores	8,272		8,366		8,488		8,566	

Note1:The operating revenues includes total sales of company-owned stores and royalties from franchised stores.

Note2: With regards to the figures for previous fiscal term (2005.11 and 2006.2), the original "shareholders' equity" is described in the "net assets" column,

the original "ratio of shareholders' equity to total assets" in the "capital adequacy ratio" column, original "shareholders' equity per share" in the "net assets per share" column,

ROE and fixed ratio are calculated using the method of previous years.

Note:The number of stores shows the total number of stores of LAWSON,NATURAL LAWSON and LAWSON STORE100.

(2)Number of stores

	2005.11				2006.11				2007.2 (Forecast)
	Sep	Oct	Nov	Mar - Nov	Sep	Oct	Nov	Mar - Nov	
Opening (+)	31	55	58	519	25	34	78	507	710
Closure (-)	21	13	13	188	29	19	30	260	510
Re-location (-)	11	13	19	136	10	9	7	125	-
Subtotal	32	26	32	324	39	28	37	385	510
Total Number Of Stores	8,217	8,246	8,272	8,272	8,441	8,447	8,488	8,488	8,566
Net Increase	-1	29	26	195	-14	6	41	122	200

(3) Number of stores by region and prefecture

(store)

Region	Prefecture	05/11	06/2	06/11	Net Increase	
Hokkaido	Hokkaido	500	500	504	4	
	Aomori	136	139	150	11	
	Iwate	169	171	172	1	
	Miyagi	159	162	161	-1	
	Akita	132	131	137	6	
	Yamagata	54	55	57	2	
	Fukushima	97	97	98	1	
Tohoku		747	755	775	20	
	Ibaraki	108	107	104	-3	
	Tochigi	103	105	104	-1	
	Gunma	69	68	71	3	
	Saitama	326	323	330	7	
	Chiba	286	287	289	2	
	Tokyo	818	843	882	39	
	Kanagawa	479	485	484	-1	
	Kanto		2,189	2,218	2,264	46
	Niigata	106	106	111	5	
	Yamanashi	63	62	60	-2	
	Nagano	137	136	139	3	
Koshinetsu		306	304	310	6	
	Toyama	101	102	101	-1	
	Ishikawa	71	73	71	-2	
	Fukui	74	74	80	6	
	Hokuriku		246	249	252	3
	Shizuoka	151	151	147	-4	
	Aichi	341	340	331	-9	
	Gifu	88	91	96	5	
	Mie	76	80	78	-2	
Tokai		656	662	652	-10	
	Shiga	116	118	122	4	
	Kyoto	178	181	191	10	
	Osaka	830	837	833	-4	
	Hyogo	471	471	473	2	
	Nara	96	100	102	2	
	Wakayama	109	111	118	7	
	Kinki		1,800	1,818	1,839	21
		Tottori	70	71	79	8
		Shimane	62	65	71	6
		Okayama	114	114	119	5
		Hiroshima	119	122	120	-2
		Yamaguchi	110	110	110	0
	Chugoku		475	482	499	17
		Tokushima	102	103	105	2
		Kagawa	96	96	95	-1
		Ehime	148	152	162	10
		Kouchi	54	56	61	5
Shikoku		400	407	423	16	
	Fukuoka	302	311	310	-1	
	Saga	57	58	59	1	
	Nagasaki	81	83	78	-5	
	Kumamoto	87	89	90	1	
	Oita	110	113	116	3	
	Miyazaki	81	80	82	2	
	Kagoshima	110	110	108	-2	
	Okinawa	125	127	127	0	
Kyusyu		953	971	970	-1	
Total		8,272	8,366	8,488	122	

Note: The above table shows the total number of stores of LAWSON, NATURAL LAWSON and LAWSON STORE100.

(4) Store opening status of NATURAL LAWSON, Inc., VALUE LAWSON, Inc and SHANGHAI HUALIAN LAWSON CO., LTD. by region.

NATURAL LAWSON, Inc. (NATURAL LAWSON) (Store)

	05/11	06/2	06/11	Net Increase
Kanto	31	48	66	18
Kinki	3	3	7	4
Total	34	51	73	22

Note1: NATURAL LAWSON has opened stores since July, 2001

VALUE LAWSON, Inc (LAWSON STORE100) (Store)

	05/11	06/2	06/11	Net Increase
Kanto	15	35	76	41
Total	15	35	76	41

Note1: STORE100 has opened stores since May, 2005

SHANGHAI HUALIAN LAWSON CO., LTD. (Store)

	05/3	06/6	06/9	Net Increase
Shanghai	237	283	281	-2
Total	237	283	281	-2

(5) Number of Stores by Store Type

(Store)

	End of Nov.05		End of Feb.06		End of Nov.06		Net Increase
	Share	Share	Share	Share	Share	Share	
Type B	1,716	20.8%	1,674	20.0%	1,541	18.1%	-133
Type G	2,288	27.7%	2,272	27.2%	2,238	26.4%	-34
Type C	3,918	47.3%	4,012	47.9%	4,277	50.4%	265
Franchised Stores	7,922	95.8%	7,958	95.1%	8,056	94.9%	98
Company-Owned Stores	350	4.2%	408	4.9%	432	5.1%	24
Total	8,272	100.0%	8,366	100.0%	8,488	100.0%	122

Note1: As of November 30, 2005, the number of company-owned stores included 34 stores in the NATURAL LAWSON format and 15 stores in the LAWSON STORE100 format

Note2: As of February 28, 2006, the number of company-owned stores included 50 stores in the NATURAL LAWSON format and 35 stores in the LAWSON STORE100 format

Note3: As of November 30, 2006, the number of company-owned stores included 68 stores in the NATURAL LAWSON format and 76 stores in the LAWSON STORE100 format

Note4: As of February 28, 2006, the number of Type C franchised stores included 1 store in the NATURAL LAWSON format

Note5: As of November 30, 2006, the number of Type C franchised stores included 5 stores in the NATURAL LAWSON format

(6) Consolidated Statement of Income

(Millions of yen)

	Previous 3rd Quarter	Current 3rd Quarter	Increase (Decrease)
	(From March 1,2005 to November 30,2005)	(From March 1,2006 to November 30,2006)	
Operating revenues	152,870	156,716	3,846
Franchise commissions from franchised stores	130,849	133,420	2,571
(Net sales reported by franchised stores)	988,549	995,726	7,177
(Total net sales of Lawson stores including franchised stores)	1,038,448	1,052,039	13,591
Other	22,020	23,296	1,276
Net sales	50,302	56,775	6,473
Total operating revenues	203,173	213,492	10,319
Cost of goods sold	36,350	41,361	5,011
Gross profit on sales	(13,952)	15,413)	1,461
Operating gross profit	166,823	172,130	5,307
Selling, general and administrative expenses	130,695	136,682	5,987
Operating income	36,127	35,448	(679)
Non-operating income	1,071	1,092	21
Non-operating expense	1,210	902	(308)
Ordinary profit	35,987	35,637	(350)
Special gains	1,039	295	(744)
Special losses	4,738	5,213	475
Income before income taxes	32,289	30,719	(1,570)
Income taxes	13,459	12,673	(786)
Minority interests in earnings of consolidated subsidiaries	521	500	(21)
Net income	18,307	17,545	(762)

(7) Selling, general and administrative expenses

(Millions of yen)

Account item	Previous 3rd Quarter	Current 3rd Quarter	Increase (Decrease)
	(From March 1,2005 to November 30,2005)	(From March 1,2006 to November 30,2006)	
Rent	38,005	41,096	3,091
Personnel Expenses	26,859	28,334	1,475
Equipment Lease	12,490	13,013	523
Depreciation	11,453	11,757	304
Promotions Expense	7,309	7,780	471
Other	34,577	34,700	123
Total	130,695	136,682	5,987

Note: With effect from current 3rd Quarter, expenses for temporary staff has been reclassified from "Other" to "Personnel Expenses."

At the current 3rd Quarter, the amount of expenses for temporary staff that included in "Personnel Expenses" is ¥924 million.

At the previous 3rd Quarter, the amount of expenses for temporary staff that included in "Other" was ¥518 million.

(8) Consolidated Balance Sheet

(Millions of yen)

Account Item	Fiscal period	Previous fiscal term	Current 3rd Quarter	Increase (Decrease)
		(As of February 28,2006)	(As of November 30,2006)	
	Amounts	Amounts	Amounts	
(Assets)				
Current assets		129,841	152,328	22,487
Cash and bank deposits		60,940	70,009	9,069
Accounts receivable - due from franchised stores		10,762	13,338	2,576
Marketable securities		19,651	29,383	9,732
Merchandise inventories		1,573	1,936	363
Accounts receivable - other		21,578	19,190	(2,388)
Deferred tax assets		3,188	3,265	77
Other		12,227	15,291	3,064
Allowance for doubtful accounts		(81)	(86)	(5)
Fixed assets		245,265	248,029	2,764
Property and store equipment-at net book value		99,271	102,472	3,201
Buildings and structures		74,593	78,583	3,990
Furniture, fixtures and equipment		18,271	16,224	(2,047)
Land		5,236	6,094	858
Other		1,169	1,570	401
Intangible fixed assets		17,272	12,543	(4,729)
Investments and other		128,720	133,012	4,292
Investments in securities		2,538	2,338	(200)
Lease deposits		89,928	88,494	(1,434)
Deferred tax assets		11,046	10,634	(412)
Deferred tax assets for land revaluation		3,330	3,330	0
Other		26,339	32,661	6,322
Allowance for doubtful accounts		(4,462)	(4,446)	16
Total Assets		375,106	400,358	25,252
Accumulated depreciation of property and store equipment		96,483	101,167	4,684

Account Item	Fiscal period	Previous fiscal term	Current 3rd Quarter	Increase (Decrease)
		(As of February 28,2006)	(As of November 30,2006)	
	Amounts	Amounts	Amounts	
(Liabilities)				
Current liabilities		141,241	150,006	8,765
Accounts payable-trade		63,169	73,162	9,993
Accounts payable-due to franchised stores		3,416	2,271	(1,145)
Accounts payable-other		13,415	12,244	(1,171)
Income taxes payable		10,323	4,414	(5,909)
Deposits received		44,614	51,305	6,691
Accrued employees' bonuses		2,544	1,411	(1,133)
Provision for use of LAWSON PASS points		364	534	170
Other		3,391	4,661	1,270
Long-term liabilities		54,858	54,289	(569)
Allowance for employees' retirement benefits		2,816	3,401	585
Allowance for retirement benefits to executive officers and corporate auditors		317	217	(100)
Deposits received from franchisees and lessees		51,336	50,086	(1,250)
Allowance for impairment loss on leased property		140	104	(36)
Other		247	479	232
Total Liabilities		196,099	204,295	8,196
(Minority interests)				
Minority interests		3,822	-	-
(Shareholders' Equity)				
Common stock		58,506	-	-
Capital surplus		41,520	-	-
Retained earnings		88,355	-	-
Land revaluation difference		(4,854)	-	-
Net unrealized gain on available-for-sale securities		695	-	-
Foreign currency translation adjustments		105	-	-
Treasury stock-at cost		(9,144)	-	-
Total Shareholders' Equity		175,184	-	-
Total Liabilities, Minority Interests and Shareholders' Equity		375,106	-	-
(Net assets)				
Owners' equity		-	196,000	-
Common stock		-	58,506	-
Capital surplus		-	42,261	-
Retained earnings		-	96,079	-
Treasury stock-at cost		-	(847)	-
Valuation and translation adjustments		-	(4,278)	-
Net unrealized gain on available-for-sale securities		-	455	-
Land revaluation difference		-	(4,854)	-
Foreign currency transaction adjustments		-	121	-
Stock options		-	71	-
Minority Interests		-	4,267	-
Total net assets		-	196,062	-
Total Liabilities, net assets		-	400,358	-

(9) Consolidated Statement of Change in Net Asset

(From March 1, 2006 to November 30, 2006)

(Millions of yen)

	Owners' equity					Valuation and translation adjustments				Stock options	Minority Interests	Total net assets
	Common stock	Capital surplus	Retained earnings	Treasury stock	Total Owners' equity	Net unrealized gain on available-for-sale securities	Land revaluation difference	Foreign currency transaction adjustments	Total Valuation and translation adjustments			
Balance at the end of previous period	58,506	41,520	88,355	(9,144)	179,237	695	(4,854)	105	(4,053)	—	3,822	179,006
Change of items during the period												
Dividends from surplus			(9,822)		(9,822)							(9,822)
Net income			17,545		17,545							17,545
Purchase of treasury stock-at cost				(0)	(0)							(0)
Exercise of stock options		(11)		29	18							18
Sales of treasury stock - at cost		753		8,267	9,020							9,020
Net changes of items other than owners' equity						(240)		15	(224)	71	445	292
Total change of items during the period	—	741	7,723	8,297	16,762	(240)	—	15	(224)	71	445	17,055
Balance at the end of the 3rd Quarter	58,506	42,261	96,079	(847)	196,000	455	(4,854)	121	(4,278)	71	4,267	196,062

(10)Capital Expenditure (Consolidated)

	2005.11	2006.11	2007.2(Forecast)	(Millions of yen) 2006.2(Actual results)
New Store	19,707	16,274	22,700	26,047
Existing Store	4,334	3,617	5,200	6,592
IT	5,587	2,428	3,300	9,084
Other	796	580	3,300	1,615
Subtotal	30,424	22,899	34,500	43,338
Investments & Loan	150	1,500	2,500	1,250
Lease	7,132	10,208	15,000	9,829
Total	37,706	34,607	52,000	54,417
Depreciation	15,159	15,512	21,200	20,893

Note: 'Depreciation' is the total of depreciation of property and store equipment, and amortization of intangible fixed assets.

(11) Consolidated Statement of Cash Flows

(Millions of yen)

	Previous 3rd Quarter (From March 1, 2005 to November 30, 2005)	Current 3rd Quarter (From March 1, 2006 to November 30, 2006)	Increase (Decrease)
I. Operating activities			
Income before income taxes	32,289	30,719	(1,570)
Depreciation of fixed assets	15,159	15,512	353
Increase in provision for allowance for retirement benefits to employees	760	584	(176)
Loss from disposal of fixed assets	2,000	2,277	277
Loss on impairment of long-lived assets	1,876	1,649	(227)
Interest received	(287)	(447)	(160)
Other - net	(329)	(629)	(300)
Increase in accounts receivable due from franchised stores	(1,421)	(2,576)	(1,155)
Decrease in accounts receivable - other	2,337	2,402	65
Increase in accounts payable-trade and due to franchised stores	8,463	8,847	384
Decrease in accounts payable - other	(2,751)	(1,171)	1,580
Increase in deposits received	7,432	6,690	(742)
Decrease in lease deposits from franchisee and lessees	(670)	(1,249)	(579)
Other - net	(1)	(601)	(600)
Subtotal	64,856	62,008	(2,848)
Interest received	285	432	147
Interest expenses paid	(7)	(25)	(18)
Income taxes paid	(19,315)	(18,079)	1,236
Net cash provided by operating activities	45,819	44,336	(1,483)
II. Investing activities			
Payment for purchases of marketable securities	(40,513)	(48,583)	(8,070)
Proceeds from redemption of marketable securities	25,060	43,351	18,291
Payment for acquisition of property and store equipment	(20,401)	(19,392)	1,009
Payment for acquisition of intangible fixed assets	(5,853)	(2,420)	3,433
Other - net	(4,072)	(6,385)	(2,313)
Net cash used in investing activities	(45,779)	(33,431)	12,348
III. Financing activities			
Proceeds from disposal of treasury stock	-	9,020	9,020
Cash dividends paid	(7,971)	(9,822)	(1,851)
Other	193	(36)	(229)
Net cash used in financing activities	(7,777)	(837)	6,940
IV. Net increase (decrease) in cash and cash equivalents	(7,736)	10,067	17,803
V. Cash and cash equivalents, beginning of year	76,584	60,440	(16,144)
VI. Cash and cash equivalents, end of the 3rd Quarter	68,847	70,508	1,661

2. Non-consolidated operating results

(1)Results and Forecasts for Major Financial Indicators

(Billions of yen)

	2005.11		2006.2		2006.11		2007.2(Forecast)	
	Nine months ended Nov.30		Fiscal team		Nine months ended Nov.30		Fiscal team	
		YOY		YOY		YOY		YOY
Total Net Sales	1,037.8	103.1%	1,360.4	102.4%	1,046.0	100.8%	1,400.0	102.9%
Operating Revenues	188.4	104.6%	248.0	103.6%	193.6	102.8%	258.0	104.0%
Operating Profit	35.7	106.2%	43.8	103.8%	35.1	98.5%	44.9	102.5%
Recurring Profit	35.5	106.1%	43.6	103.3%	35.5	99.9%	44.6	102.2%
Net Profit	18.7	107.9%	22.7	110.3%	18.3	98.0%	21.8	96.0%
EPS	¥183.11		¥222.18		¥176.17		¥208.84	
Net Assets	175.2		179.5		196.8			
Total Assets	368.3		368.2		393.1			
Net Assets per share	¥1,714.16		¥1,754.94		¥1,885.41			
ROA	9.9%		12.2%		9.2%			
ROE	11.0%		13.2%		9.7%			
Current Ratio	89.8%		87.2%		98.1%			
Fixed Ratio	139.1%		139.9%		128.7%			
Capital adequacy Ratio	47.6%		48.7%		50.1%			

Note1: The operating revenues includes total sales of company-owned stores and royalties from franchised stores.

Note2: With regards to the figures for previous fiscal term (2005.11 and 2006.2), the original "shareholders' equity" is described in the "net assets" column,

the original "ratio of shareholders' equity to total assets" in the "capital adequacy ratio" column, original "shareholders' equity per share" in the "net assets per share" column, ROE and fixed ratio are calculated using the method of previous years.

(2) Non-consolidated Statement of Income

(Millions of yen)

	Previous 3rd Quarter	Current 3rd Quarter	Increase (Decrease)
	(From March 1,2005 to November 30,2005)	(From March 1,2006 to November 30,2006)	
Operating revenues	140,888	144,392	3,504
Franchise commissions from franchised stores	130,869	133,431	2,562
(Net sales reported by franchised stores)	990,313	996,740	6,427
(Total net sales of Lawson stores including franchised stores)	1,037,860	1,046,027	8,167
Other	10,018	10,960	942
Net sales	47,547	49,286	1,739
Total operating revenues	188,436	193,679	5,243
Cost of goods sold	34,241	35,407	1,166
Gross profit on sales	(13,306)	(13,879)	573
Operating gross profit	154,194	158,271	4,077
Selling, general and administrative expenses	118,457	123,071	4,614
Operating income	35,736	35,199	(537)
Non-operating income	989	1,131	142
Non-operating expense	1,182	823	(359)
Ordinary profit	35,543	35,507	(36)
Special gains	1,039	293	(746)
Special losses	4,653	5,147	494
Income before income taxes	31,930	30,653	(1,277)
Income taxes	13,219	12,323	(896)
Net income	18,711	18,330	(381)

(3) Selling, general and administrative expenses

(Millions of yen)

Account item	Previous 3rd Quarter	Current 3rd Quarter	Increase (Decrease)
	(From March 1,2005 to November 30,2005)	(From March 1,2006 to November 30,2006)	
Rent	37,775	40,667	2,892
Personnel Expenses	24,642	25,332	690
Equipment Lease	10,772	11,215	443
Depreciation	11,410	11,682	272
Promotions Expense	7,307	7,834	527
Other	26,548	26,339	(209)
Total	118,457	123,071	4,614

Note: With effect from current 3rd Quarter, expenses for temporary staff has been reclassified from "Other" to "Personnel Expenses."
 At the current interim period, the amount of expenses for temporary staff that included in "Personal Expenses" is ¥772 million.
 At the previous interim period, the amount of expenses for temporary staff that included in "Other" was ¥450 million.

(Millions of yen)

Account item	Fiscal period	Previous fiscal term	Current 3rd Quarter	Increase (Decrease)
		(As of February 28,2006)	(As of November 30,2006)	
	Amount	Amounts	Amounts	Amounts
(Assets)				
Current assets		117,096	139,890	22,794
Cash and bank deposits	53,093	61,738	8,645	
Accounts receivable - due from franchised stores	10,783	13,339	2,556	
Marketable securities	16,011	24,986	8,975	
Merchandise inventories	1,382	1,617	235	
Deferred tax assets	2,929	3,046	117	
Other	32,976	35,249	2,273	
Allowance for doubtful accounts	(80)	(86)	(6)	
Fixed assets		251,180	253,248	2,068
Property and store equipment - at net book value	99,019	101,911	2,892	
Buildings	62,014	65,023	3,009	
Furniture, fixtures and equipment	18,173	16,155	(2,018)	
Land	5,236	6,094	858	
Other	13,595	14,637	1,042	
Intangible fixed assets	16,740	12,079	(4,661)	
Investments and other	135,419	139,258	3,839	
Investments in securities	8,983	8,510	(473)	
Long-term loans receivable	20,630	23,561	2,931	
Lease deposits	89,754	88,184	(1,570)	
Deferred tax assets	11,566	11,131	(435)	
Deferred tax assets for land revaluation	3,330	3,330	0	
Other	5,615	8,987	3,372	
Allowance for doubtful accounts	(4,462)	(4,446)	16	
Total Assets		368,276	393,139	24,863
Accumulated depreciation of property and store equipment		96,483	100,902	4,419

Account item	Fiscal period	Previous fiscal term	Current 3rd Quarter	Increase (Decrease)
		(As of February 28,2006)	(As of November 30,2006)	
	Amount	Amounts	Amounts	Amounts
(Liabilities)				
Current liabilities		134,240	142,546	8,306
Accounts payable-trade	62,943	72,402	9,459	
Accounts payable-due to franchised stores	3,416	2,270	(1,146)	
Accounts payable-other	12,215	11,092	(1,123)	
Income taxes payable	10,059	4,266	(5,793)	
Deposits received	39,909	46,666	6,757	
Accrued employees' bonuses	2,328	1,291	(1,037)	
Provision for use of LAWSON PASS points	361	529	168	
Other	3,004	4,027	1,023	
Long-term liabilities		54,530	53,710	(820)
Allowance for employees' retirement benefits	2,775	3,350	575	
Allowance for retirement benefits to executive officers and corporate auditors	285	176	(109)	
Deposits received from franchisees and lessees	51,329	50,079	(1,250)	
Allowance for impairment loss on leased property	140	104	(36)	
Total Liabilities		188,770	196,256	7,486
(Shareholders' Equity)				
Common stock	58,506	-	-	
Capital surplus	41,520	-	-	
Retained earnings	92,781	-	-	
Land revaluation difference	(4,854)	-	-	
Net unrealized gain on available-for-sale securities	697	-	-	
Treasury stock-at cost	(9,144)	-	-	
Total Shareholders' Equity		179,505	-	-
Total Liabilities and Shareholders' Equity		368,276	-	-
(Net assets)				
Owners' equity			201,210	-
Common stock	-	58,506	-	
Capital surplus	-	42,261	-	
Retained earnings	-	101,289	-	
Treasury stock-at cost	-	(847)	-	
Valuation and translation adjustments			(4,399)	-
Net unrealized gain on available-for-sale securities	-	455	-	
Land revaluation difference	-	(4,854)	-	
Stock options			71	-
Total net assets			196,882	-
Total Liabilities, net assets			393,139	-

(5)Capital Expenditure

	2005.11	2006.11	2007.2(Forecast)	(Millions of yen) 2006.2(Actual results)
New Store	19,482	15,747	22,200	25,747
Existing Store	4,334	3,482	5,000	6,592
IT	5,553	2,208	3,000	8,912
Other	756	555	3,300	1,558
Subtotal	30,125	21,992	33,500	42,809
Investments & Loan	509	3,300	5,000	1,889
Lease	6,717	8,924	12,500	8,935
Total	37,351	34,216	51,000	53,633
Depreciation	14,838	15,154	20,900	20,445

Note: "Depreciation" is the total of depreciation of property and store equipment ,and amortization of intangible fixed assets.

3. Sales and Products

(1)YOY Rate on Existing Store

	2005.11	2006.2	2006.11
YOY Rate of Sales on Existing Stores	98.0%	97.5%	97.4%

(2)Average Daily Sales per Store

(Thousands of Yen)

	2005.11	2006.2	2006.11
Total Stores	485	480	481
New Stores	436	426	437

(3)Average Number of Customers and Average Purchase Value per Customer in Existing Stores

(Persons,yen)

	2005.11	2006.2	2006.11
Number of Customers	836	820	827
Spend per Customers	582	585	580

(4)Gross Profit Margin at Store Level

	2005.11	2006.2	2006.11
Fast foods	36.6%	36.8%	36.5%
Daily delivered foods	33.8%	33.6%	34.0%
Processed foods	26.8%	26.7%	26.6%
Nonfood Products	35.4%	35.8%	38.2%
Total	31.2%	31.2%	31.4%

Note1:Gross profit of non-food products include service commissions.

Note2:Processed Foods includes cigarettes.

(5)Sales by Merchandise Category in Total Stores

(Billions of Yen)

	2005.11		2006.2		2006.11	
		Share		Share		Share
Fast foods	2,376	22.9%	3,121	22.9%	2,471	23.6%
Daily delivered foods	1,167	11.2%	1,505	11.1%	1,175	11.2%
Processed foods	5,197	50.1%	6,814	50.1%	5,329	51.0%
Nonfood Products	1,637	15.8%	2,164	15.9%	1,483	14.2%
Total	10,378	100.0%	13,604	100.0%	10,460	100.0%