

## 1. Consolidated Operating Results

(1) Results and Forecasts for Major Financial Indicators

(Billions of yen)

	2005.5		2006.5		2006.8(Forecast)		2007.2(Forecast)	
		YOY		YOY		YOY		YOY
Total Net Sales	339.4	104.4%	337.9	99.6%	719.0	102.5%	1,431.0	105.1%
Operating Revenues	66.6	107.4%	68.9	103.6%	147.0	107.4%	292.0	108.9%
Operating Profit	12.6	120.2%	10.6	84.4%	24.1	95.2%	45.3	103.3%
Recurring Profit	12.5	120.3%	10.9	87.1%	24.0	95.9%	45.3	103.1%
Net Profit	6.1	123.5%	5.0	82.0%	12.1	93.9%	23.3	105.8%
Net Profit Per Share	¥60.24		¥48.80		¥116.48		¥223.76	
Net assets	166.4		188.5					
Total Assets	374.6		408.6					
Net Assets per share	¥1,592.97		¥1,806.04					
ROA	3.5%		2.7%					
ROE	3.8%		2.8%					
Current Ratio	94.8%		99.4%					
Fixed Ratio	140.8%		132.4%					
Capital adequacy Ratio	43.4%		45.2%					
Number of Stores	8,103		8,350		8,466		8,626	

Note 1: The operating revenues includes total sales of company-owned stores and royalties from franchised stores.

2: With regards to the figures for previous 1st quarter (2005.5), the original "shareholders' equity" is described in the "net assets" column,

the original "ratio of shareholders' equity to total assets" in the "capital adequacy ratio" column, original "shareholders' equity per share" in the "net assets per share" column, ROE and fixed ratio are calculated using the method of previous years.

(2) Number of stores

(Store)

	2005.5				2006.5				2007.2
	Mar	Apr	May	Mar - May	Mar	Apr	May	Mar - May	(Forecast)
Opening (+)	53	58	45	156	28	68	46	142	750
Closure (-)	39	36	12	87	54	37	15	106	-
Re-location (-)	20	10	13	43	10	22	20	52	-
Subtotal	59	46	25	130	64	59	35	158	490
Total Number Of Stores	8,071	8,083	8,103	8,103	8,330	8,339	8,350	8,350	8,626
Net Increase	-6	12	20	26	-36	9	11	-16	260

## (3) Number of Stores by Region and Prefecture

(Store)

Region	Prefecture	05/5	06/2	06/5	Net Increase
Hokkaido	Hokkaido	496	500	503	3
Tohoku	Aomori	134	139	142	3
	Iwate	165	171	170	-1
	Miyagi	158	162	162	0
	Akita	129	131	132	1
	Yamagata	54	55	54	-1
	Fukushima	98	97	95	-2
	Tohoku		738	755	755
Kanto	Ibaraki	106	107	104	-3
	Tochigi	101	105	103	-2
	Gunma	65	68	67	-1
	Saitama	306	323	327	4
	Chiba	282	287	286	-1
	Tokyo	793	843	850	7
	Kanagawa	473	485	482	-3
	Kanto		2,126	2,218	2,219
Koshinetsu	Niigata	107	106	105	-1
	Yamanashi	63	62	62	0
	Nagano	136	136	134	-2
Koshinetsu		306	304	301	-3
Hokuriku	Toyama	94	102	102	0
	Ishikawa	69	73	71	-2
	Fukui	73	74	77	3
Hokuriku		236	249	250	1
Tokai	Shizuoka	153	151	151	0
	Aichi	332	340	326	-14
	Gifu	83	91	92	1
	Mie	71	80	80	0
	Tokai		639	662	649

Region	Prefecture	05/5	06/2	06/5	Net Increase
Kinki	Shiga	116	118	118	0
	Kyoto	175	181	182	1
	Osaka	824	837	835	-2
	Hyogo	461	471	469	-2
	Nara	95	100	100	0
	Wakayama	109	111	114	3
	Kinki		1,780	1,818	1,818
Chugoku	Tottori	67	71	72	1
	Shimane	59	65	64	-1
	Okayama	114	114	115	1
	Hiroshima	115	122	119	-3
	Yamaguchi	110	110	110	0
Chugoku		465	482	480	-2
Shikoku	Tokushima	99	103	104	1
	Kagawa	95	96	96	0
	Ehime	140	152	154	2
	Kouchi	52	56	56	0
Shikoku		386	407	410	3
Kyusyu	Fukuoka	294	311	308	-3
	Saga	57	58	58	0
	Nagasaki	80	83	78	-5
	Kumamoto	86	89	89	0
	Oita	106	113	114	1
	Miyazaki	81	80	81	1
	Kagoshima	108	110	111	1
	Okinawa	119	127	126	-1
Kyusyu		931	971	965	-6
Total		8,103	8,366	8,350	-16

Note: The above table shows the total number of stores of LAWSON, NATURAL LAWSON and LAWSON STORE100.

## (4) Store opening status of NATURAL LAWSON, Inc., VALUE LAWSON, Inc and SHANGHAI HUALIAN LAWSON CO., LTD. by region.

## NATURAL LAWSON, Inc. ( NATURAL LAWSON ) (Store)

	05/5	06/2	06/5	Net Increase
Kanto	26	48	55	7
Kinki	1	3	4	1
Total	27	51	59	8

Note1: NATURAL LAWSON has opened stores since July, 2001

## VALUE LAWSON, Inc ( LAWSON STORE100 ) (Store)

	05/5	06/2	06/5	Net Increase
Kanto	2	35	40	5
Total	2	35	40	5

Note1: STORE100 has opened stores since May, 2005

## SHANGHAI HUALIAN LAWSON CO., LTD. (Store)

	05/3	06/12	06/3	Net Increase
Shanghai	218	283	280	-3
Total	218	283	280	-3

## (5) Number of Stores by Store Type

(Store)

	End of May.05		End of Feb.06		End of May.06		Net Increase
	Share	Share	Share	Share	Share	Share	
Type B	1,788	22.1%	1,674	20.0%	1,621	19.4%	-53
Type G	2,318	28.6%	2,272	27.2%	2,256	27.0%	-16
Type C	3,659	45.2%	4,012	48.0%	4,081	48.9%	69
Franchised Stores	7,765	95.8%	7,958	95.1%	7,958	95.3%	0
Company-Owned Stores	338	4.2%	408	4.9%	392	4.7%	-16
Total	8,103	100.0%	8,366	100.0%	8,350	100.0%	-16

## (6) Consolidated Statement of Income

(Millions of yen)

	Previous 1st Quarter ( From March 1,2005 to May 31,2005 )	Current 1st Quarter ( From March 1,2006 to May 31,2006 )	Increase (Decrease)
Operating revenues	50,430	51,044	614
(Net sales reported by franchised stores)	323,372	320,156	(3,216)
(Total net sales of Lawson stores including franchised stores)	339,432	337,988	(1,444)
Net sales	16,172	17,934	1,762
Total operating revenues	66,603	68,978	2,375
Cost of goods sold	11,654	12,946	1,292
Gross profit on sales	( 4,518 )	( 4,987 )	469
Operating gross profit	54,949	56,032	1,083
Selling, general and administrative expenses	42,292	45,349	3,057
Operating income	12,656	10,682	(1,974)
Non-operating income	359	431	72
Non-operating expense	474	194	(280)
Ordinary profit	12,541	10,919	(1,622)
Special gains	199	293	94
Special losses	1,938	2,549	611
Income before income taxes	10,803	8,664	(2,139)
Income taxes	4,438	3,426	(1,012)
Minority interests in earnings of consolidated subsidiaries	209	192	(17)
Net income	6,155	5,045	(1,110)

(Millions of yen)

Account Item	Fiscal period	Previous fiscal term	Current 1st Quarter	Increase (Decrease)
		(As of February 28,2006)	(As of May 31,2006)	
	Amounts	Amounts	Amounts	
<b>(Assets)</b>				
<b>Current assets</b>		<b>129,841</b>	<b>164,292</b>	<b>34,451</b>
Cash and bank deposits		60,940	87,728	26,788
Accounts receivable - due from franchised stores		10,762	10,713	(49)
Marketable securities		19,651	32,988	13,337
Merchandise inventories		1,573	1,675	102
Accounts receivable - other		21,578	15,132	(6,446)
Deferred tax assets		3,188	3,195	7
Other		12,227	12,928	701
Allowance for doubtful accounts		(81)	(70)	11
<b>Fixed assets</b>		<b>245,265</b>	<b>244,329</b>	<b>(936)</b>
Property and store equipment-at net book value		99,271	98,049	(1,222)
Buildings and structures		74,593	73,360	(1,233)
Furniture, fixtures and equipment		18,271	17,516	(755)
Land		5,236	5,390	154
Other		1,169	1,780	611
Intangible fixed assets		17,272	16,946	(326)
Investments and other		128,720	129,333	613
Investments in securities		2,538	2,631	93
Lease deposits		89,928	89,244	(684)
Deferred tax assets		11,046	11,161	115
Deferred tax assets for land revaluation		3,330	3,330	0
Other		26,339	27,533	1,194
Allowance for doubtful accounts		(4,462)	(4,567)	(105)
<b>Total Assets</b>		<b>375,106</b>	<b>408,621</b>	<b>33,515</b>
accumulated depreciation of property and store equipment		96,483	97,874	1,391

Account Item	Fiscal period	Previous fiscal term	Current 1st Quarter	Increase (Decrease)
		(As of February 28,2006)	(As of May 31,2006)	
	Amounts	Amounts	Amounts	
<b>(Liabilities)</b>				
<b>Current liabilities</b>		<b>141,241</b>	<b>165,286</b>	<b>24,045</b>
Accounts payable-trade		63,169	72,338	9,169
Accounts payable-due to franchised stores		3,416	3,518	102
Accounts payable-other		13,415	10,886	(2,529)
Income taxes payable		10,323	4,342	(5,981)
Deposits received		44,614	67,590	22,976
Accrued employees' bonuses		2,544	1,455	(1,089)
Provision for use of LAWSON PASS points		364	411	47
Other		3,391	4,743	1,352
<b>Long-term liabilities</b>		<b>54,858</b>	<b>54,814</b>	<b>(44)</b>
Allowance for employees' retirement benefits		2,816	3,044	228
Allowance for retirement benefits to executive officers and corporate auditors		317	104	(213)
Deposits received from franchisees and lessees		51,336	51,101	(235)
Allowance for impairment loss on leased property		140	122	(18)
Other		247	441	194
<b>Total Liabilities</b>		<b>196,099</b>	<b>220,100</b>	<b>24,001</b>
<b>(Minority interests)</b>				
<b>Minority interests</b>		<b>3,822</b>	<b>-</b>	<b>-</b>
<b>(Shareholders' Equity)</b>				
Common stock		58,506	-	-
Capital surplus		41,520	-	-
Retained earnings		88,355	-	-
Land revaluation difference		(4,854)	-	-
Net unrealized gain on available-for-sale securities		695	-	-
Foreign currency translation adjustments		105	-	-
Treasury stock-at cost		(9,144)	-	-
<b>Total Shareholders' Equity</b>		<b>175,184</b>	<b>-</b>	<b>-</b>
<b>Total Liabilities, Minority Interests and Shareholders' Equity</b>		<b>375,106</b>	<b>-</b>	<b>-</b>
<b>(Net assets)</b>				
<b>Owners' equity</b>		<b>-</b>	<b>188,719</b>	<b>-</b>
Common stock		-	58,506	-
Capital surplus		-	42,271	-
Retained earnings		-	88,798	-
Treasury stock-at cost		-	(856)	-
<b>Valuation and translation adjustments</b>		<b>-</b>	<b>(4,195)</b>	<b>-</b>
Net unrealized gain on available-for-sale securities		-	544	-
Land revaluation difference		-	(4,854)	-
Foreign currency transaction adjustments		-	114	-
<b>Minority interests</b>		<b>-</b>	<b>3,997</b>	<b>-</b>
<b>Total net assets</b>		<b>-</b>	<b>188,521</b>	<b>-</b>
<b>Total Liabilities, net assets</b>		<b>-</b>	<b>408,621</b>	<b>-</b>

## (8) Consolidated Statement of Change in Net Asset

(Millions of yen)

	Owners' equity					Valuation and translation adjustments				Minority interests	Total net assets
	Common stock	Capital surplus	Retained earnings	Treasury stock	Total Owners' equity	Net unrealized gain on available-for-sale securities	Land revaluation difference	Foreign currency transaction adjustments	Total Valuation and translation adjustments		
<b>Balance at the end of previous period</b>	<b>58,506</b>	<b>41,520</b>	<b>88,355</b>	<b>(9,144)</b>	<b>179,237</b>	<b>695</b>	<b>(4,854)</b>	<b>105</b>	<b>(4,053)</b>	<b>3,822</b>	<b>179,006</b>
<b>Change of items during the period</b>											
Dividends from surplus			(4,602)		(4,602)						(4,602)
Net income			5,045		5,045						5,045
Purchase of treasury stock				(0)	(0)						(0)
Disposal of treasury stock		751		8,287	9,038						9,038
Net changes of items other than owners' equity						(150)		8	(142)	174	32
<b>Total change of items during the period</b>	<b>—</b>	<b>751</b>	<b>442</b>	<b>8,287</b>	<b>9,481</b>	<b>(150)</b>	<b>—</b>	<b>8</b>	<b>(142)</b>	<b>174</b>	<b>9,513</b>
<b>Balance at the end of the 1st Quarter</b>	<b>58,506</b>	<b>42,271</b>	<b>88,798</b>	<b>(856)</b>	<b>188,719</b>	<b>544</b>	<b>(4,854)</b>	<b>114</b>	<b>(4,195)</b>	<b>3,997</b>	<b>188,521</b>

## (9)Capital Expenditure (Consolidated)

	2005.5	2006.5	2007.2(Forecast)	(Millions of yen) 2006.2(Actual results)
New Store	5,047	4,384	20,000	26,047
Existing Store	1,337	939	6,700	6,592
IT	1,296	958	6,200	9,084
Other	773	626	7,600	1,615
<b>Subtotal</b>	<b>8,453</b>	<b>6,907</b>	<b>40,500</b>	<b>43,338</b>
Investments & Loan	0	0	5,000	1,250
Lease	2,429	2,613	17,000	9,829
<b>Total</b>	<b>10,882</b>	<b>9,520</b>	<b>62,500</b>	<b>54,417</b>
Depreciation	4,736	4,977	22,500	20,893

Note: 'Depreciation' is the total of depreciation of property and store equipment, and amortization of intangible fixed assets.

## (10) Consolidated Statement of Cash Flows

(Millions of yen)

	Previous 1st Quarter ( From March 1, 2005 to May 31, 2005 )	Current 1st Quarter ( From March 1, 2006 to May 31, 2006 )	Increase (Decrease)
<b>I . Operating activities</b>			
Income before income taxes	10,803	8,664	(2,139)
Depreciation of fixed assets	4,736	4,977	241
Increase in provision for allowance for retirement benefits to employees	236	227	(9)
Loss from disposal of fixed assets	951	760	(191)
Loss on impairment of long-lived assets	1,208	1,520	312
Interest and dividend income	(92)	(135)	(43)
Other - net	(974)	(1,746)	(772)
Decrease in accounts receivable due from franchised stores	641	49	(592)
Decrease in accounts receivable - other	3,114	6,452	3,338
Increase in accounts payable-trade and due to franchised stores	9,493	9,270	(223)
Decrease in accounts payable - other	(3,827)	(2,550)	1,277
Increase in deposits received	16,517	22,975	6,458
Decrease in lease deposits from franchisee and lessees	(162)	(234)	(72)
Other - net	216	1,184	968
Subtotal	42,862	51,415	8,553
Interest and dividend income received	92	128	36
Interest expenses paid	0	(10)	(10)
Income taxes paid	(10,854)	(9,401)	1,453
Net cash provided by operating activities	32,099	42,131	10,032
<b>II . Investing activities</b>			
Payment for purchases of marketable securities	(17,043)	(21,488)	(4,445)
Proceeds from redemption of marketable securities	8,026	8,150	124
Payment for acquisition of property and store equipment	(5,086)	(5,260)	(174)
Payment for acquisition of intangible fixed assets	(1,584)	(966)	618
Other - net	(1,840)	271	2,111
Net cash used in investing activities	(17,528)	(19,293)	(1,765)
<b>III . Financing activities</b>			
Proceeds from sales of treasury stock	-	9,020	9,020
Cash dividends paid	(3,576)	(4,602)	(1,026)
Other	0	32	32
Net cash provided by (used in) financing activities	(3,576)	4,449	8,025
<b>IV . Net increase in cash and cash equivalents</b>	10,994	27,287	16,293
<b>V . Cash and cash equivalents, beginning of year</b>	76,584	60,440	(16,144)
<b>VI . Cash and cash equivalents, end of the 1st Quarter</b>	87,578	87,728	150

## 2. Non-consolidated Operating Results

(1)Results and Forecasts for Major Financial Indicators

(Billions of yen)

	2005.5		2006.5		2006.8(Forecast)		2007.2(Forecast)	
		YOY		YOY		YOY		YOY
Total Net Sales	339.4	104.4%	336.5	99.2%	715.0	102.0%	1,420.0	104.4%
Operating Revenues	62.3	106.7%	62.6	100.5%	132.0	103.6%	259.0	104.4%
Operating Profit	12.2	119.8%	10.4	85.4%	23.9	96.2%	44.9	102.5%
Recurring Profit	12.1	118.5%	10.6	87.6%	23.7	96.5%	44.6	102.2%
Net Profit	6.1	121.8%	5.0	83.0%	12.5	96.5%	23.6	103.9%
Net Profit Per Share	¥59.79		¥49.03		¥120.33		¥226.64	
Net Assets	166.4		188.8					
Total Assets	367.2		401.5					
Net Assets per share	¥1,628.66		¥1,809.27					
ROA	3.4%		2.7%					
ROE	3.7%		2.8%					
Current Ratio	90.3%		95.8%					
Fixed Ratio	141.2%		132.2%					
Capital adequacy Ratio	45.3%		47.0%					

Note 1: The operating revenues includes total sales of company-owned stores and royalties from franchised stores.

2: With regards to the figures for previous 1st quarter (2005.5), the original "shareholders' equity" is described in the "net assets" column, the original "ratio of shareholders' equity to total assets" in the "capital adequacy ratio" column, original "shareholders' equity per share" in the "net assets per share" column, ROE and fixed ratio are calculated using the method of previous years.

## (2) Non-consolidated Statement of Income

(Millions of yen)

	Previous 1st Quarter ( From March 1,2005 to May 31,2005 )	Current 1st Quarter ( From March 1,2006 to May 31,2006 )	Increase (Decrease)
Operating revenues	46,478	46,944	466
(Net sales reported by franchised stores)	323,593	320,892	(2,701)
(Total net sales of Lawson stores including franchised stores)	339,425	336,574	(2,851)
Net sales	15,832	15,681	(151)
Total operating revenues	62,310	62,626	316
Cost of goods sold	11,393	11,204	(189)
Gross profit on sales	( 4,439 )	( 4,476 )	37
Operating gross profit	50,917	51,421	504
Selling, general and administrative expenses	38,701	40,983	2,282
Operating income	12,216	10,437	(1,779)
Non-operating income	358	410	52
Non-operating expense	413	189	(224)
Ordinary profit	12,161	10,658	(1,503)
Special gains	199	292	93
Special losses	1,937	2,548	611
Income before income taxes	10,423	8,402	(2,021)
Income taxes	4,314	3,333	(981)
Net income	6,109	5,068	(1,041)

(Millions of yen)

Account item	Fiscal period	Previous fiscal term	Current 1st Quarter	Increase (Decrease)
		(As of February 28,2006)	(As of May 31,2006)	
	Amount	Amounts	Amounts	Amounts
<b>(Assets)</b>				
<b>Current assets</b>		<b>117,096</b>	<b>151,764</b>	<b>34,668</b>
Cash and bank deposits	53,093	80,857	27,764	
Accounts receivable - due from franchised stores	10,783	10,728	(55)	
Marketable securities	16,011	26,993	10,982	
Merchandise inventories	1,382	1,444	62	
Deferred tax assets	2,929	2,929	0	
Other	32,976	28,881	(4,095)	
Allowance for doubtful accounts	(80)	(70)	10	
<b>Fixed assets</b>		<b>251,180</b>	<b>249,736</b>	<b>(1,444)</b>
Property and store equipment - at net book value	99,019	97,627	(1,392)	
Buildings	62,014	61,006	(1,008)	
Furniture, fixtures and equipment	18,173	17,428	(745)	
Land	5,236	5,390	154	
Other	13,595	13,802	207	
Intangible fixed assets	16,740	16,439	(301)	
Investments and other	135,419	135,668	249	
Investments in securities	8,983	8,726	(257)	
Long-term loans receivable	20,630	21,726	1,096	
Lease deposits	89,754	89,058	(696)	
Deferred tax assets	11,566	11,671	105	
Deferred tax assets for land revaluation	3,330	3,330	0	
Other	5,615	5,723	108	
Allowance for doubtful accounts	(4,462)	(4,567)	(105)	
<b>Total Assets</b>		<b>368,276</b>	<b>401,500</b>	<b>33,224</b>
accumulated depreciation of property and store equipment		96,483	97,650	1,167

Account item	Fiscal period	Previous fiscal term	Current 1st Quarter	Increase (Decrease)
		(As of February 28,2006)	(As of May 31,2006)	
	Amount	Amounts	Amounts	Amounts
<b>(Liabilities)</b>				
<b>Current liabilities</b>		<b>134,240</b>	<b>158,359</b>	<b>24,119</b>
Accounts payable-trade	62,943	71,882	8,939	
Accounts payable-due to franchised stores	3,416	3,508	92	
Accounts payable-other	12,215	10,589	(1,626)	
Income taxes payable	10,059	4,227	(5,832)	
Deposits received	39,909	62,140	22,231	
Accrued employees' bonuses	2,328	1,311	(1,017)	
Provision for use of LAWSON PASS points	361	407	46	
Other	3,004	4,292	1,288	
<b>Long-term liabilities</b>		<b>54,530</b>	<b>54,283</b>	<b>(247)</b>
Allowance for employees' retirement benefits	2,775	2,997	222	
Allowance for retirement benefits to executive officers and corporate auditors	285	68	(217)	
Deposits received from franchisees and lessees	51,329	51,094	(235)	
Allowance for impairment loss on leased property	140	122	(18)	
<b>Total Liabilities</b>		<b>188,770</b>	<b>212,642</b>	<b>23,872</b>
<b>(Shareholders' Equity)</b>				
Common stock	58,506	-	-	
Capital surplus	41,520	-	-	
Retained earnings	92,781	-	-	
Land revaluation difference	(4,854)	-	-	
Net unrealized gain on available-for-sale securities	697	-	-	
Treasury stock-at cost	(9,144)	-	-	
<b>Total Shareholders' Equity</b>		<b>179,505</b>	<b>-</b>	<b>-</b>
<b>Total Liabilities and Shareholders' Equity</b>		<b>368,276</b>	<b>-</b>	<b>-</b>
<b>(Net assets)</b>				
<b>Owners' equity</b>			<b>193,168</b>	<b>-</b>
Common stock	-	58,506	-	
Capital surplus	-	42,271	-	
Retained earnings	-	93,247	-	
Treasury stock-at cost	-	(856)	-	
<b>Valuation and translation adjustments</b>			<b>(4,309)</b>	<b>-</b>
Net unrealized gain on available-for-sale securities	-	544	-	
Land revaluation difference	-	(4,854)	-	
<b>Total net assets</b>			<b>188,858</b>	<b>-</b>
<b>Total Liabilities, net assets</b>			<b>401,500</b>	<b>-</b>

(4)Capital Expenditure

	2005.5	2006.5	2007.2(Forecast)	(Millions of yen) 2006.2(Actual results)
New Store	5,047	4,180	19,700	25,747
Existing Store	1,337	939	6,500	6,592
IT	1,246	883	5,200	8,912
Other	737	621	7,600	1,558
<b>Subtotal</b>	<b>8,367</b>	<b>6,623</b>	<b>39,000</b>	<b>42,809</b>
Investments & Loan	99	1,180	5,000	1,889
Lease	2,386	2,517	16,500	8,935
<b>Total</b>	<b>10,852</b>	<b>10,320</b>	<b>60,500</b>	<b>53,633</b>
Depreciation	4,630	4,858	22,100	20,445

Note: "Depreciation" is the total of depreciation of property and store equipment ,and amortization of intangible fixed assets.

### 3. Sales and Products

#### (1)YOY Rate on Existing Store

	2005.5	2006.5	2006.2
YOY Rate of Sales on Existing Stores	99.2%	95.6%	97.5%

#### (2)Average Daily Sales per Store

(Thousands of Yen)

	2005.5	2006.5	2006.2
Total Stores	479	463	480
New Stores	432	422	426

#### (3)Average Number of Customers and Average Purchase Value per Customer in Existing Stores

(Persons,yen)

	2005.5	2006.5	2006.2
Number of Customers	808	796	820
Spend per Customers	591	581	585

#### (4)Gross Profit Margin at Store Level

	2005.5	2006.5	2006.2
Fast foods	36.4%	36.8%	36.8%
Daily delivered foods	33.3%	33.7%	33.6%
Processed foods	26.9%	26.8%	26.7%
Nonfood Products	35.0%	38.3%	35.8%
Total	31.0%	31.5%	31.2%

Note1:Gross profit of non-food products include service commissions.

Note2:Processed Foods includes cigarettes.

#### (5)Sales by Merchandise Category in Total Stores

(Billions of Yen)

	2005.5		2006.5		2006.2	
		Share		Share		Share
Fast foods	758	22.3%	780	23.2%	3,121	22.9%
Daily delivered foods	389	11.5%	376	11.2%	1,505	11.1%
Processed foods	1,700	50.1%	1,718	51.0%	6,814	50.1%
Nonfood Products	545	16.1%	490	14.6%	2,164	15.9%
Total	3,394	100.0%	3,365	100.0%	13,604	100.0%