

3 . Sales and Products

(1)YOY Rate on Existing Store

	2004.5	2005.5	2005.2
YOY Rate of Sales on Existing Stores	99.1%	99.2%	99.7%

(2)Average Daily Sales per store

(Thousands of Yen)

	2004.5		2005.5		2005.2	
		YOY		YOY		YOY
Total Stores	477	4	479	2	488	4
New Stores	446	0	432	-14	448	12

(3)Average Number of Customers and Average Purchase Value per Customer in Existing Stores

(Persons,yen)

	2004.5		2005.5		2005.2	
		YOY		YOY		YOY
Number of Customers	796	-4	808	12	816	13
Spend per Customers	598	-1	591	-7	597	-1

(4)Gross Profit Margin at Store Level

	2004.5	2005.5	2005.2
Fast Foods	36.1%	36.4%	36.4%
Fresh Foods	32.9%	33.3%	33.3%
Processed Foods	26.9%	26.9%	26.7%
Non-Food Products	33.3%	35.0%	34.0%
Total	30.6%	31.0%	30.8%

Note1:Gross profit of non-food products include service commissions.

Note2:Processed Foods includes cigarettes.

(5)Sales by Merchandise Category in Total Stores

(Billions of Yen)

	2004.5		2005.5		2005.2	
		Share		Share		Share
Fast Foods	71.7	21.3%	75.8	21.6%	297.3	21.6%
Fresh Foods	36.6	10.9%	38.9	11.1%	148.1	10.7%
Processed Foods	163.9	48.6%	170.0	48.4%	665.6	48.3%
Non-Food Products	41.9	12.4%	43.8	12.5%	170.8	12.4%
Services	22.8	6.8%	22.8	6.5%	96.5	7.0%
Total	337.1	100.0%	351.4	100.0%	1,378.5	100.0%