

4. Financial (Consolidated)

(1) Operating Revenues

(millions of yen)

	FY03 1Q	FY04 1Q		FY03	
			YOY		YOY
Operating Revenues	60,605	62,042	102.4%	245,601	98.1%

(2) Selling, General and Administrative Expenses

(millions of yen)

	FY03 1Q	FY04 1Q		FY03	
			YOY		YOY
SG&A	38,620	39,945	103.4%	157,456	100.7%

(3) Non-Operating Income and Expenses

(millions of yen)

	FY03 1Q	FY04 1Q		FY03	
			YOY		YOY
Non-Operating Income Total	213	380	178.4%	1,048	107.5%
Non-Operating Expenses Total	608	490	80.6%	2,572	58.1%

(4) Special Gains and Losses

(millions of yen)

	FY03 1Q	FY04 1Q		FY03	
			YOY		YOY
Special Gains Total	5	62	1240.0%	1,525	23.8%
Special Losses Total	754	1,491	197.7%	5,165	26.6%

(5) Capital Expenditure

(millions of yen)

	FY03 1Q	FY04 1Q	FY03
New Store	1,502	2,284	14,296
Existing Store	1,728	1,869	10,432
IT	488	806	2,191
Investment & Loan	4,000	0	6,250
Other	170	519	799
Subtotal	7,888	5,478	33,968
Lease	3,337	2,984	9,439
Total	11,225	8,462	43,407
Depreciation	4,138	4,442	18,499

(6) Main Financial Indicators

	FY03 1Q	FY04 1Q	FY03
ROA	2.8%	3.0%	10.9%
ROE	3.1%	3.2%	12.1%
Current Ratio	102.2%	96.3%	96.5%
Fixed Ratio	141.8%	140.4%	140.7%
Interest-bearing Debts	-	-	-
Shareholders' Equity Ratio	43.6%	43.8%	43.5%
Net Income Per Share	¥44.39	¥47.97	¥175.78
Shareholders' Equity	¥1,406.37	¥1,494.56	¥1,479.31

Financial (Non-Consolidated)

(1) Operating Revenues

(millions of yen)

	FY03 1Q	FY04 1Q		FY03	
			YOY		YOY
Operating Revenues	56,992	58,400	102.5%	231,099	96.6%

(2) Selling, General and Administrative Expenses

(millions of yen)

	FY03 1Q	FY04 1Q		FY03	
			YOY		YOY
SG&A	35,713	36,771	103.0%	145,255	100.0%

(3) Non-Operating Income and Expenses

(millions of yen)

	FY03 1Q	FY04 1Q		FY03	
			YOY		YOY
Non-Operating Income Total	205	365	178.0%	1,003	105.8%
Non-Operating Expenses Total	264	303	114.8%	1,412	62.2%

(4) Special Gains and Losses

(millions of yen)

	FY03 1Q	FY04 1Q		FY03	
			YOY		YOY
Special Gains Total	6	19	316.7%	947	14.6%
Special Losses Total	750	1,482	197.6%	5,033	23.8%

(5) Capital Expenditure

(millions of yen)

	FY03 1Q	FY04 1Q		FY03	
New Store	1,488	2,284		14,162	
Existing Store	1,728	1,869		10,432	
IT	330	804		1,868	
Investment & Loan	4,000	10		6,250	
Other	151	514		783	
Subtotal	7,697	5,481		33,495	
Lease	3,141	2,979		8,449	
Total	10,838	8,460		41,944	
Depreciation	4,009	4,365		17,762	

(6) Main Financial Indicators

	FY03 1Q	FY04 1Q	FY03
ROA	2.8%	2.9%	11.1%
ROE	3.3%	3.2%	12.2%
Current Ratio	98.3%	91.9%	92.1%
Fixed Ratio	142.3%	141.1%	141.5%
Interest-bearing Debts	0.7%	0.2%	-
Shareholders' Equity Ratio	45.1%	45.6%	45.2%
Net Income Per Share	¥47.11	¥48.27	¥180.01
Shareholders' Equity	¥1,437.36	¥1,529.09	¥1,513.12