

## 1. Summary

### (1) Number of Stores

( store )

	End of Aug.02	End of Feb.03	End of Aug.03	Feb.04(forecast)
Lawson Total	7,648	7,625	7,711	7,825
Opening	256	502	321	600
Closure	342	611	235	400
Net Increase	86	109	86	200
Relocation	78	188	122	-

Note: Shanghai Hualian Lawson Co., Ltd. Not Included.

### (2) Results and Forecasts for Major Financial Indicators (Consolidated)

(billions of yen)

	FY02/Aug		FY03/Feb		FY03/Aug		FY03(forecast)	
		YOY		YOY		YOY		YOY
Total Net Sales	667.3	100.4%	1,294.0	100.7%	651.7	97.7%	1,298.0	100.3%
Total Transaction	688.1	100.0%	1,335.7	100.7%	676.6	98.3%	1,342.0	100.5%
Operating Revenues	131.0	98.4%	250.3	97.7%	125.5	95.8%	250.0	99.9%
Operating Profit	20.7	88.9%	34.1	93.8%	21.1	101.9%	40.5	118.7%
Recurring Profit	18.7	83.1%	30.7	87.1%	20.0	107.2%	38.0	124.0%
Net Profit	4.6	39.8%	8.9	55.0%	10.2	223.4%	18.2	205.4%
Cash Dividends	¥20		¥41		¥20		¥41	
Net Profit Per Share	¥42.36		¥82.35		¥95.86		¥171.70	
Shareholder's Equity	149.5		151.9		154.4			
Total Assets	351.1		342.6		369.1			

\* The operating revenues includes total sales of company-owned stores and royalties from franchised stores.

\*Amounts below one million yen are rounded.

## (3)Results and Forecasts for Major Financial Indicators (Non-Consolidated)

(billions of yen )

	FY02/Aug		FY03/Feb		FY03/Aug		FY03(forecast)	
		YOY		YOY		YOY		YOY
Total Net Sales	665.8	100.4%	1,291.0	100.7%	650.0	97.6%	1,294.0	100.2%
Total Transaction	686.6	100.2%	1,332.7	100.7%	675.0	98.3%	1,338.0	100.3%
Operating Revenues	126.0	97.1%	239.3	96.1%	118.0	93.6%	235.0	98.2%
Operating Profit	20.7	89.0%	34.5	93.5%	20.8	100.5%	41.0	118.7%
Ordinary Profit	19.9	88.4%	33.2	92.5%	20.4	102.5%	40.0	120.4%
Net Profit	5.8	50.8%	10.2	61.4%	10.5	179.6%	19.9	193.9%
Cash Dividends	¥20		¥41		¥20		¥41	
Net Profit Per Share	¥54.72		¥95.38		¥99.54		¥187.73	
Shareholder's Equity	152.4		154.8		157.7			
Total Assets	345.4		338.2		364.6			

\* The operating Revenues includes total sales of company-owned stores and royalties from franchised stores.

\*Amounts below one million yen are truncated.

## 2.Store Network

Shanghai 126											Hokkaido 475								
										Ishikawa 66	Aomori 113	Iwate 102							
										Yamaguchi 107	Shimane 56	Tottori 59	Kyoto 169	Fukui 70	Toyama 88	Akita 106	Miyagi 163		
										Hiroshima 117		Okayama 111	Hyogo 449	Shiga 109	Niigata 110	Yamagata 56	Fukushima 106		
Nagasaki 80	Fukuoka 271											Ehime 126	Kagawa 99	Osaka 799	Gifu 77	Nagano 139	Gunma 64	Tochigi 93	Ibaragi 104
Saga 55	Oita 101											Kouchi 47	Tokushima 99	Nara 104	Aichi 323	Yamanashi 63	Saitama 279	Tokyo 731	
Kumamoto 77	Miyazaki 81													Wakayama 110	Mie 68	Shizuoka 161	Kanagawa 456	Chiba 253	
Okinawa 112	Kagoshima 107																		

(End of Aug. 2003)

(1)Number of Stores by Store Type

(Store)

	End of Aug.02		End of Feb.03		End of Aug.03		Net Increase
		Share		Share		Share	
Type B	2,314	30.3%	2,200	28.9%	2,083	27.0%	117
Type G	2,463	32.2%	2,446	32.1%	2,433	31.6%	13
Type C	2,473	32.3%	2,645	34.7%	2,846	36.9%	201
Franchised Stores	7,250	94.8%	7,291	95.6%	7,362	95.5%	71
Company-Owned Stores	398	5.2%	334	4.4%	349	4.5%	15
Total	7,648	100.0%	7,625	100.0%	7,711	100.0%	86

Note: Shanghai Hualian Lawson Co., Ltd. Not Included.

(2)Number of Stores by Region and Prefecture

(Store)

		02/8	03/2	03/8	Net Increase
Hokkaido	Hokkaido	476	475	475	0
Tohoku	Aomori	104	108	113	5
	Iwate	97	103	102	1
	Miyagi	170	166	163	3
	Akita	97	103	106	3
	Yamagata	57	55	56	1
	Fukushima	109	106	106	0
			634	641	646
Kanto	Ibaraki	100	102	104	2
	Tochigi	98	92	93	1
	Gunma	61	63	64	1
	Saitama	268	275	279	4
	Chiba	243	242	253	11
	Tokyo	699	703	731	28
	Kanagawa	450	447	456	9
			1,919	1,924	1,980
Koshinetsu	Niigata	114	113	110	3
	Yamanashi	65	64	63	1
	Nagano	142	138	139	1
		321	315	312	3
Hokuriku	Toyama	89	88	88	0
	Ishikawa	67	67	66	1
	Fukui	68	69	70	1
			224	224	224
Tokai	Shizuoka	168	167	161	6
	Aichi	315	316	323	7
	Gifu	77	78	77	1
	Mie	65	65	68	3
		625	626	629	3

		02/8	03/2	03/8	Net Increase
Kinki	Shiga	105	104	109	5
	Kyoto	171	170	169	1
	Osaka	820	801	799	2
	Hyogo	450	445	449	4
	Nara	109	108	104	4
	Wakayama	106	107	110	3
			1,761	1,735	1,740
Chugoku	Tottori	56	58	59	1
	Shimane	56	55	56	1
	Okayama	110	109	111	2
	Hiroshima	123	122	117	5
	Yamaguchi	106	104	107	3
		451	448	450	2
Shikoku	Tokushima	104	102	99	3
	Kagawa	100	97	99	2
	Ehime	124	124	126	2
	Kouchi	41	44	47	3
		369	367	371	4
Kyusyu	Fukuoka	265	266	271	5
	Saga	52	53	55	2
	Nagasaki	78	78	80	2
	Kumamoto	76	75	77	2
	Oita	100	100	101	1
	Miyazaki	79	79	81	2
	Kagoshima	106	107	107	0
Okinawa	112	112	112	0	
		868	870	884	14
Domestic Total		7,648	7,625	7,711	86
Shanghai		92	99	126	27

Hokkaido Branch Office---Hokkaido

Tohoku Branch Office---Aomori, Iwate, Miyagi, Akita, Yamagata, Fukushima

Kanto Branch Office---Niigata, Ibaraki, Tochigi, Gunma, Saitama, Chiba, Tokyo, Kanagawa

Chubu Branch Office---Aichi, Gifu, Mie, Nagano, Yamanashi, Shizuoka, Ishikawa, Fukui, Toyama

Kinki Branch Office---Kyoto, Shiga, Hyogo, Nara, Wakayama, Osaka

Chugoku & Shikoku Branch Office---Tottori, Okayama, Shimane, Hiroshima, Yamaguchi, Kagawa,

Tokushima, Ehime, Kouchi

Kyusyu Branch Office---Fukuoka, Nagasaki, Saga, Oita, Kumamoto, Miyazaki, Kagoshima, Okinawa

### 3 . Sales

#### (1)YOY Rate of Sales on Existing Stores

	FY02/Aug	FY03/Feb	FY03/Aug
YOY Rate of Sales on Existing Stores	97.0%	98.1%	96.7%
Excluding highway card	--	--	98.0%

#### (2)Average Daily Sales

(Thousands of Yen)

	FY02/Aug		FY03/Feb		FY03/Aug	
		YOY		YOY		YOY
Total Stores	496	7	489	0	489	7
New Stores	476	0	457	26	459	17

#### (3)Average Number of Customers and Average Purchase Value per Customer (Total Stores) (persons,Yen)

	FY02/Aug		FY03/Feb		FY03/Aug	
		YOY		YOY		YOY
Number of Customers	816	3	798	1	813	3
Spend per Customer	604	7	609	2	597	7

#### (4)Inventory Turnover in Days (Based on All Stores, Inventory per a Store)

(Thousands of Yen)

	FY02/Aug		FY03/Feb		FY03/Aug	
		Change		Change		Change
Inventory	4,958	95	4,979	116	4,893	65
Inventory Turnover in Days	10.4	0.2	10.7	0.1	10.7	0.3

#### (5)Area of Floor

	FY02/Aug		FY03/Feb		FY03/Aug	
		Change		Change		Change
Area of Floor(m <sup>2</sup> )	810,075	7,595	812,331	18,898	820,665	10,590

Note) term average

#### (6)Liquor-Licensed, Cigarette-Licensed, 24-hour Operating & Parking Lots Equipped Stores (Stores)

	End of Aug. 02		End of Feb. 03		End of Aug. 03	
		Share		Share		Share
Liquor-Licensed	4,462	58.3%	4,737	62.1%	4,838	62.7%
Cigarette-Licensed	5,777	75.5%	5,863	76.9%	6,012	78.0%
24-hour operating	7,516	98.3%	7,498	98.3%	7,587	98.4%
with Parking Lots	5,226	68.3%	5,274	69.2%	5,410	70.2%
Total	7,648	100.0%	7,625	100.0%	7,711	100.0%

#### (7)Gross Profit Margin at Store Level

(%)

	FY02/Aug	FY03/Feb	FY03/Aug
Fast Foods	35.5	35.7	35.6
Fresh Foods	32.8	32.5	32.6
* Processed Foods	27.4	27.3	27.1
Non-Food Products	30.9	29.9	33.9
Total	30.6	30.3	30.9

Note: Gross profit of FY02 excluding high way card is about 30.5%

Note: Gross profit of FY03 excluding high way card is about 30.5%

Note: Gross profit of non-food products include service commissions

Note: \*Processed Foods includes cigarettes

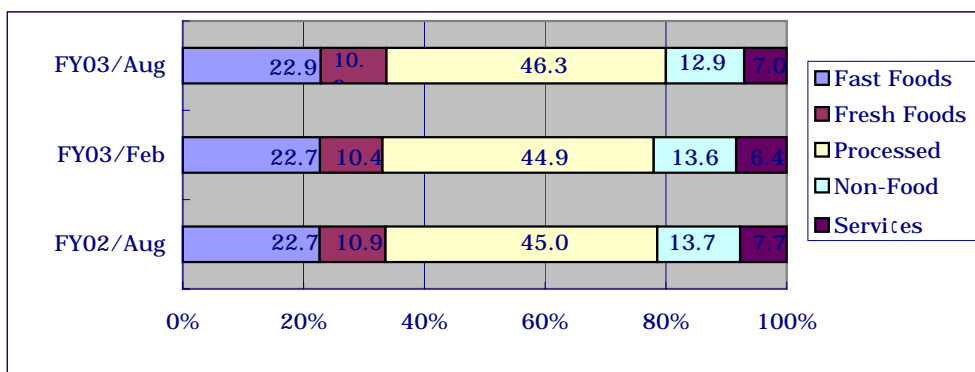
Note: Effective from this fiscal year, "bakeries" have been reclassified as "Daily delivered foods" from the previous "Fast foods" product group, and "Pickles and several daily dishes" as "Fast foods" from the previous "Daily delivered foods", respectively. The figures in "Year-on-year comparison" are calculated with the values converted into those under the new classification standard for the current fiscal year.

(8) Sales by Merchandise Category (Total Stores) (billions of yen)

	Fast Foods	Fresh Foods	Processed Foods	Non-Food Products	Services	Total
FY02/Aug	155.6	74.9	309.0	94.2	53.0	686.6
FY03/Feb	302.6	138.1	598.6	181.8	111.6	1,332.7
FY03/Aug	154.3	73.6	312.5	87.6	47.6	675.0

Note: Tickets and Parcel Delivery Services Included in Services

Note: Effective from fiscal year 2002, "bakeries" have been reclassified as "Daily delivered foods" from the previous "Fast foods" product group, and "Pickles and several daily dishes" as "Fast foods" from the previous "Daily delivered foods", respectively. The figures in "Year-on-year comparison" are calculated with the values converted into those under the new classification standard for the current fiscal year.



(9) Third Party Bill Settlement Service (Millions of Yen)

	FY02/Aug		FY03/Feb		FY03/Aug	
		YOY		YOY		YOY
Transaction Volume	396,836	108.5%	817,656	109.9%	447,463	112.8%
No. of Settlement	49.7	109.0%	100.0	108.9%	53.7	107.9%
No. of Companies	223	113.7%	245	123.7%	266	119.3%
Commission Revenues	3,003	105.2%	5,990	105.3%	3,163	105.3%

(10) Loppi (Multimedia Terminal) Transaction Volume (billions of yen)

	FY02/Aug		FY03/Feb		FY03/Aug	
		YOY		YOY		YOY
Concert Tickets	17.3	91.6%	34.5	102.2%	21.5	124.1%
Travel Tickets	2.6	111.2%	4.8	99.9%	2.1	79.4%
Entertainment	3.5	191.3%	4.8	129.7%	2.0	58.1%
Bill Settlement	30.9	250.2%	65.2	204.5%	58.9	190.4%
Others	0.2	148.6%	9.4	1040.7%	0.3	147.8%
<b>Total</b>	<b>54.6</b>	<b>151.2%</b>	<b>118.7</b>	<b>158.2%</b>	<b>84.8</b>	<b>155.4%</b>

Note) "Entertainment" contains "Game Software" and "Copyrighted Items"

(11) Number of ATM (Non-Consolidated)

	End of Aug. 02		End of Feb. 03		End of Aug. 03	
		net increase		net increase		net increase
Number of ATM	2,387	465	2,712	790	2,926	214

(12) Number of Employees (persons)

	End of Feb. 01		End of Feb. 02		End of Feb. 03	
		Change		Change		Change
*1 Employees (Full-Time)	3,332	216	3,200	348	3,242	42
*1 the Average age	35.4	0.6	35.3	0.7	35.0	0.3
*2 Employees (Part-Time)	3,856	927	3,489	1,294	3,540	51

Note1) including temporarily transferred employee

Note2) term average (8 hours per day)

## 4. Financial (Consolidated)

### (1) Operating Revenues

( millions of yen )

	FY02/Aug		FY03/Feb		FY03/Aug	
		YOY		YOY		YOY
Franchise Commission from Franchised Stores	77,064	104.9%	149,032	105.2%	78,662	102.1%
* Net Sales from Company Operated Stores	45,168	84.6%	81,486	80.1%	34,889	77.2%
Other	8,789	139.8%	19,816	155.1%	11,928	135.7%
<b>Total</b>	<b>131,021</b>	<b>98.4%</b>	<b>250,334</b>	<b>97.7%</b>	<b>125,479</b>	<b>95.8%</b>

\* includes sales of subsidiaries

### (2) Selling, General and Administrative Expenses

( millions of yen )

	FY02/Aug		FY03/Feb		FY03/Aug	
		YOY		YOY		YOY
Personnel Expenses	19,472	96.8%	36,885	94.4%	17,166	88.2%
Promotions Expense	6,348	75.3%	12,505	81.2%	6,561	103.4%
Store Leasing Expense	19,917	109.9%	40,035	109.0%	20,834	104.6%
Equipment Lease	6,641	175.7%	14,316	184.8%	7,753	116.7%
Depretiation	6,209	93.3%	13,135	98.4%	6,580	106.0%
Other	18,616	140.7%	39,462	124.9%	20,098	108.0%
<b>Total</b>	<b>77,203</b>	<b>109.8%</b>	<b>156,338</b>	<b>108.2%</b>	<b>78,992</b>	<b>102.3%</b>

### (3) Non-Operating Income and Expenses

( millions of yen )

	FY02/Aug		FY03/Feb		FY03/Aug	
		YOY		YOY		YOY
Interest Income	129	51.8%	261	54.0%	143	110.9%
Other	446	85.3%	714	84.0%	371	83.2%
<b>Other Income Total</b>	<b>575</b>	<b>74.5%</b>	<b>975</b>	<b>73.1%</b>	<b>514</b>	<b>89.4%</b>
Interest Expense	52	15.9%	61	11.9%	9	17.3%
Loss on Cancellation of Lease Contract	1,155	160.2%	1,925	153.5%	711	61.6%
Equity in losses of affiliated companies	1,231	1243.4%	2,134	1502.8%	657	53.4%
Other	145	34.9%	306	52.8%	192	132.4%
<b>Other Expense Total</b>	<b>2,583</b>	<b>165.2%</b>	<b>4,426</b>	<b>177.8%</b>	<b>1,569</b>	<b>60.7%</b>

### (4) Special Gains and Losses

( millions of yen )

	FY02/Aug		FY03/Feb		FY03/Aug	
		YOY		YOY		YOY
Special profit on disaffiliation from Employees' Pension Fund	-	-	-	-	812	-
Gain on Sales of Investments in Securities	5,774	-	5,778	-	11	-
Other	47	-	622	-	144	-
<b>Special Gains Total</b>	<b>5,821</b>	<b>149.6%</b>	<b>6,400</b>	<b>165.0%</b>	<b>967</b>	<b>16.6%</b>
Loss on Disposal of Property and Store Equipment	9,322	381.7%	12,040	200.1%	1,910	20.5%
Fringe benefit associated with prior years	-	-	-	-	314	-
Other	5,880	-	7,413	-	200	-
<b>Special Losses Total</b>	<b>15,202</b>	<b>250.9%</b>	<b>19,453</b>	<b>193.4%</b>	<b>2,424</b>	<b>15.9%</b>

### (5) Capital Expenditure

(millions of yen)

	FY02/Aug	FY03/Feb	FY03/Aug
New Store	6,230	11,507	6,304
Existing Store	6,260	12,028	4,542
IT	4,570	9,133	1,046
Other	850	1,494	420
Subtotal	17,910	34,162	12,312

Lease	26,185	35,305	5,348
Total	44,095	69,467	17,660

(6)Capital Expenditure(plan)

(millions of yen)

	FY03 (plan)
New Store	13,100
Existing Store	13,000
IT	3,100
Other	900
Subtotal	30,100

Lease	11,700
Total	41,800

Depreciation	18,500
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(7)Main Financial Indicators

	FY02/Aug	FY03/Feb	FY03/Aug
ROA	6.0%	10.0%	5.9%
ROE	3.0%	5.9%	6.7%
Current Ratio	104.5%	101.4%	97.8%
Fixed Ratio	137.7%	139.4%	139.4%
Interest-bearing Debts	0.0%	0.0%	0.0%
Shareholders' Equity Ratio	42.6%	44.3%	41.8%
Net Income Per Share	¥42.36	¥82.35	¥95.86
Shareholders' Equity	¥1,389.34	¥1,411.38	¥1,456.21

## Financial (Non-Consolidated)

### (1) Operating Revenues

( millions of yen )

	FY02/Aug		FY03/Feb		FY03/Aug	
		YOY		YOY		YOY
Franchise Commission from Franchised Stores	77,038	104.9%	148,970	105.2%	78,612	102.0%
Net Sales from Company Operated Stores	44,073	84.8%	79,034	80.0%	33,454	75.9%
Other	4,958	111.9%	11,309	130.7%	5,947	119.9%
<b>Total</b>	<b>126,070</b>	<b>97.1%</b>	<b>239,315</b>	<b>96.1%</b>	<b>118,014</b>	<b>93.6%</b>

### (2) Selling, General and Administrative Expenses

( millions of yen )

	FY02/Aug		FY03/Feb		FY03/Aug	
		YOY		YOY		YOY
Personnel Expenses	18,893	96.8%	35,767	94.4%	16,599	87.9%
Promotions Expense	6,631	77.6%	12,978	83.3%	6,762	102.0%
Store Leasing Expense	19,760	110.1%	39,731	109.2%	20,697	104.7%
Equipment Lease	5,968	187.6%	12,839	178.7%	6,924	116.0%
Depretiation	6,153	93.3%	13,018	97.4%	6,510	105.8%
Other	15,655	129.4%	32,575	114.6%	15,460	98.8%
<b>Total</b>	<b>73,060</b>	<b>107.2%</b>	<b>146,912</b>	<b>105.5%</b>	<b>72,952</b>	<b>99.9%</b>

### (3) Non-Operating Income and Expenses

( millions of yen )

	FY02/Aug		FY03/Feb		FY03/Aug	
		YOY		YOY		YOY
Interest Income	122	53.0%	190	111.8%	123	100.8%
Cash Dividends	0	-	0	-	9	-
Other	439	96.1%	756	71.7%	361	82.2%
<b>Other Income Total</b>	<b>562</b>	<b>77.1%</b>	<b>948</b>	<b>74.8%</b>	<b>494</b>	<b>87.9%</b>
Interest Expense	49	15.0%	55	10.8%	5	10.2%
Loss on Cancellation of Lease Contract	1,153	160.1%	1,925	153.5%	711	61.7%
Other	143	36.7%	288	53.6%	162	113.3%
<b>Other Expense Total</b>	<b>1,346</b>	<b>93.7%</b>	<b>2,269</b>	<b>98.5%</b>	<b>879</b>	<b>65.3%</b>

### (4) Special Gains and Losses

( millions of yen )

	FY02/Aug		FY03/Feb		FY03/Aug	
		YOY		YOY		YOY
Special profit on disaffiliation from Employees' Pension Fund	-	-	-	-	811	-
Gain on Sales of Investments in Securities	5,763	-	5,763	-	0	-
Other	42	-	508	-	134	-
<b>Special Gains Total</b>	<b>5,806</b>	<b>149.7%</b>	<b>6,272</b>	<b>161.7%</b>	<b>945</b>	<b>16.3%</b>
Loss on Disposal of Property and Store Equipment	9,319	130.5%	11,876	166.4%	1,840	19.7%
Fringe benefit associated with prior years	-	-	-	-	313	-
Other	5,852	-	9,090	-	296	-
<b>Special Losses Total</b>	<b>15,171</b>	<b>152.8%</b>	<b>20,966</b>	<b>211.1%</b>	<b>2,449</b>	<b>16.1%</b>

### (5) Capital Expenditure

(millions of yen)

	FY02/Aug	FY03/Feb	FY03/Aug
New Store	6,170	11,398	6,276
Existing Store	6,260	12,028	4,542
IT	4,258	8,411	866
Other	794	1,334	398
Subtotal	17,482	33,171	12,082

Lease	23,768	32,633	4,956
Total	41,250	65,804	17,038

(6) Capital Expenditure(plan)

(millions of yen)

	FY03 (plan)
New Store	13,000
Existing Store	13,000
IT	2,800
Other	900
Subtotal	29,700

Lease	11,000
Total	40,700

Depreciation	17,800
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(7) Main Financial Indicators

	FY02/Aug	FY03/Feb	FY03/Aug
ROA	6.1%	10.2%	5.9%
ROE	3.9%	6.7%	6.8%
Current Ratio	100.9%	97.7%	94.6%
Fixed Ratio	138.8%	140.0%	140.0%
Interest-bearing Debts	0.0%	0.3%	0.2%
Shareholders' Equity Ratio	44.1%	45.8%	43.3%
Net Income Per Share	¥54.72	¥95.38	¥99.54
Shareholders' Equity	¥1,416.54	¥1,439.23	¥1,488.21

## 5 . Shareholders Information (Consolidated)

### (1) Indicators per Share

(Yen)

	FY02/Aug	FY03/Feb	FY03/Aug
EPS	54.72	95.38	99.54
Shareholders' Equity per Share	1,416.54	1,439.23	1,488.21
Dividend per Shares	20	41	20
Payout (%)	36.5%	43.0%	20.0%

### (2) Distribution of Shareholders by Type

	End of Aug, 03		
	(person)	(share)	(ratio)
Other Domestic Entities	826	45,876,100	42.64%
Financial Institutions	130	30,979,500	28.79%
Foreign Entities	253	13,092,474	12.17%
Individuals, Others	50,176	12,308,300	11.44%
Securities Companies	15	3,721,901	3.46%
JASDEC	1	21,900	0.02%
Treasury Stock	1	1,599,825	1.49%
Shares Issued and Outstanding	107,600,000		100.0%
Shareholders	51,402		100.0%

### (3) Principal Shareholders

( End of Aug. 03 )

Shareholders	Shareholdings(Shares)	Shareholdings(%)
M.C.Retail Investment Co., Ltd.	32,089,300	29.82%
Japan Trustee Services Bank, Ltd. (Trust Account)	10,803,800	10.04%
Marubeni Foods Investment Co., Ltd.	5,939,500	5.52%
The Master Trust Bank of Japan, Ltd. (Trust Account)	4,879,600	4.53%
Nomura Securities Company., Ltd.	3,539,200	3.29%
Nintendo Company, Ltd.	3,447,000	3.20%
UFJ Trust Bank, Ltd. (Trust Account)	2,796,100	2.60%
LAWSON, INC.	1,599,825	1.49%
The Sumitomo Trust & Banking Co., Ltd. (Trust Account)	1,512,000	1.41%
Trust & Custody Services Bank, Ltd. (Trust Account)	1,352,400	1.26%
Total	67,958,725	63.16%
Shares Issued and Outstanding	107,600,000	100.0%

## 6.Subsidiaries and Affiliate

FY03/Aug

(Millions of yen)

	Lawson Ticket Co., Ltd	Shanghai Hualian Lawson Co., Ltd	LAWSON ATM Networks, Inc	i-Convenience, Inc	Lawson CS Card Co.,Ltd
Date of Establishment	July-92	February-96	May-01	October-00	February-02
Fiscal Year End	February	December	February	February	February
Capital	1,852	2,194	3,000	2,000	3,950
Lawson's Share	69.5%	70.0%	61.0%	51.0%	50.0%
Composition of Shareholders	Mitsubishi Corp 5.7 Dai Nippon Printing Co., LTD. 3.7% 10 Promoters 6.8%	Hualian Group Corporation 30.0%	Mitsubishi Corporation 5.0% Banks 26.0% SECOM Co., Ltd 2.5% Oki Electric Industry Co., Ltd 2.5% A.S.S. Incorporated. 1.0%	Mitsubishi Corporation 18.0% Matsushita Electric Industrial Co., Ltd. 18.0% NTT DoCoMo Co., Ltd. 13.0%	Credit Saison Co.,Ltd. 30% Mitsubishi Corporation 20%

FY02/Aug FY03/Aug FY02/Aug FY03/Aug FY02/Aug FY03/Aug FY02/Aug FY03/Aug

Operating Revenues	2,592	3,393	1,225	1,296	3,106	4,123	90	157
Operating Profit	387	494	99	50	154	120	210	142
Ordinary Profit	391	477	96	41	153	121	212	146
Net Profit	210	301	102	43	153	121	213	215